

WHAT YOU NEED TO SAY!

The following are simple conversations that you can have every day with anyone, at any time, especially when the subject of health comes up!

Vemma® Approach

- “Hey, Amy, I know your health is important to you. What are you doing to supplement these days?”

OR, if you know of a health challenge she is having say, “If there was a natural way to help you with the symptoms of what you are dealing with, what would you say?”

- “The reason that I am asking is that I am curious— what are you doing to avoid and **prevent disease**?” If you are talking to a younger person, say, “What are you doing to reduce stress and increase energy?”
- “I have to tell you about an ‘**amazing nutritional discovery**’ called **Vemma!**”

Most will ask: “What’s **Vemma**?”

- “**The most complete liquid nutrition program that you can find anywhere**—you will not believe how **GREAT** this tastes—you have to taste it!”

Take out a cold V2, shake it up, and open it for them and allow them to taste it!

Be certain that you have the Nature’s Miracle brochure or other product literature with you.



Important!
When you ask a question, be quiet and listen to the response!

Verve Approach

- “Hey, Jackie, isn’t it crazy how stressed out and tired people are these days?”
- “What are you doing for yourself to reduce stress and increase energy?”
- “I have to tell you about an amazing energy discovery called **Verve!**”

Most will ask: “What’s **Verve**?”

- “**It’s the world’s healthiest energy drink** – you will not believe how great it tastes – you have to taste it!”

Take out a chilled Verve, open it for them, and let them taste it!

- “Jackie, I know you are going to **LOVE** what **Vemma** or **Verve** will do— if I give this **Vemma** or **Verve** to you today, will you **PROMISE ME** that you’ll take it everyday?”

