

HONORABLE RONALD B. LEIGHTON

UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON
AT TACOMA

SEAN WILSON, individually and on
behalf of all others similarly situated,

Plaintiff,

v.

HUUUGE, Inc., a Delaware corporation,

Defendant.

CASE NO. 3:18-cv-05276-RBL

ORDER DENYING DEFENDANT’S
MOTION TO COMPEL
ARBITRATION

DKT. #31

INTRODUCTION

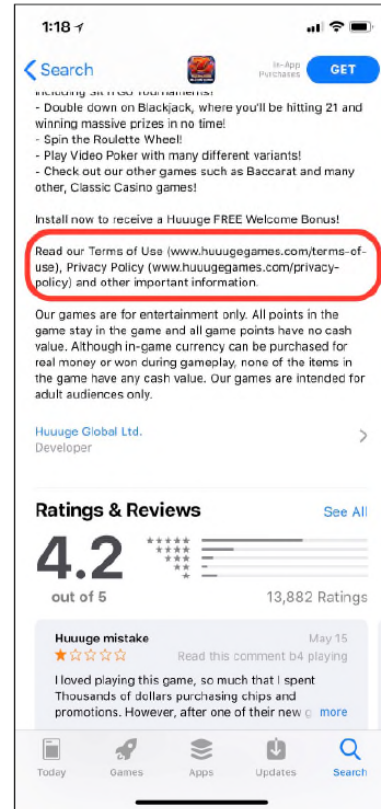
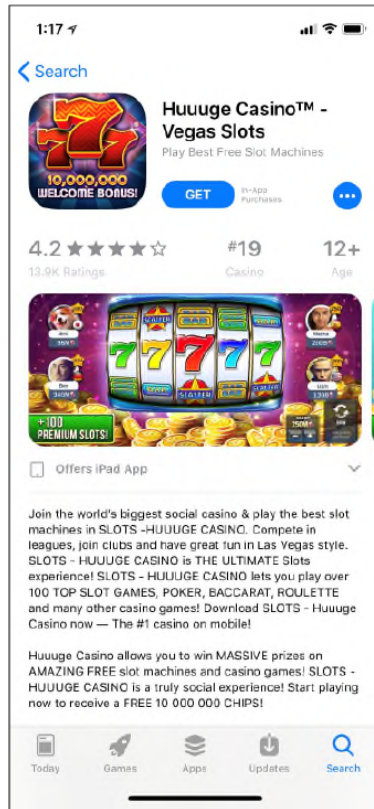
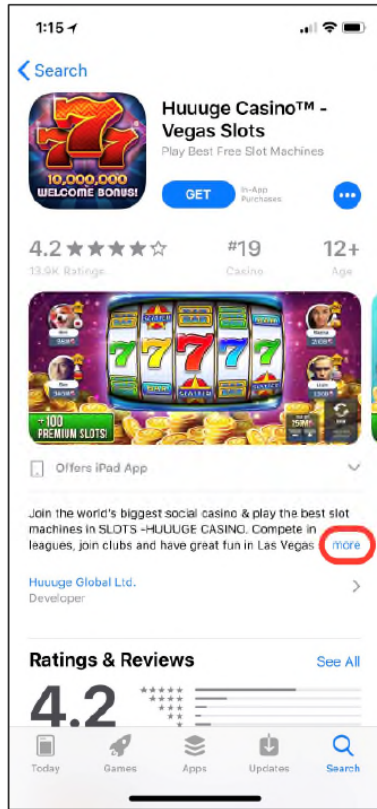
THIS MATTER is before the Court on Defendant HUUUGE, Inc.’s Motion to Compel Arbitration. Dkt. #31. The underlying dispute is a class action to recover money lost playing electronic gambling games available through a mobile app. HUUUGE’s Terms of Use, which include an arbitration provision, are made available when a user initially downloads the app and in the menu of the game itself.

HUUUGE argues that the configuration of its app page and settings menu put a reasonable user on inquiry notice that playing HUUUGE Casino entails agreeing to the Terms of Use. Wilson responds that he is not bound by HUUUGE’s Terms because the notice and URL were not sufficiently conspicuous.

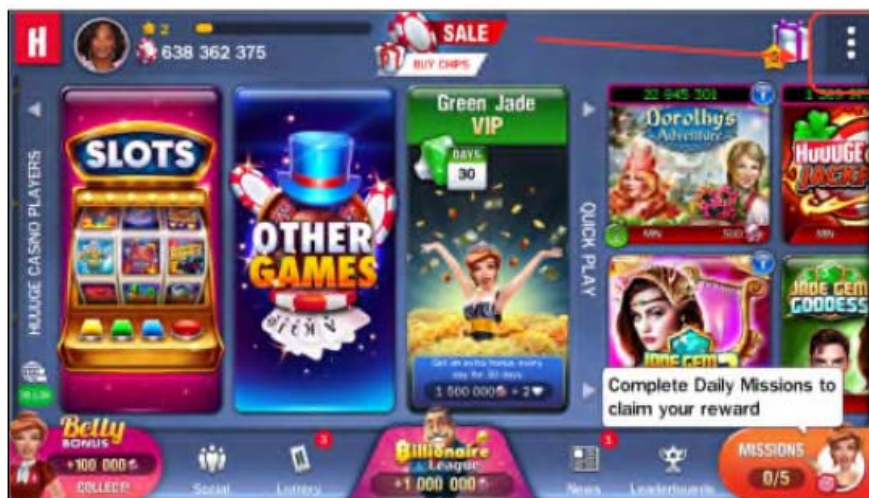
BACKGROUND

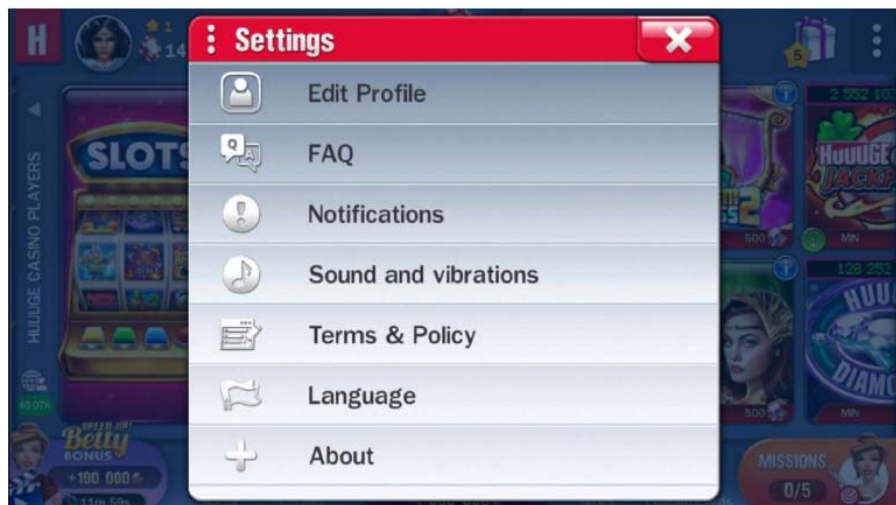
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2 Plaintiff filed this Complaint against Huuuge on April 6, 2018, alleging that Huuuge
3 Casino constitutes illegal gambling in violation of RCW § 4.24.070. Dkt. #1, at 11-13. Huuuge
4 Casino is a game available as a mobile app and allows users to play gambling games with virtual
5 “chips” that may be purchased in the app after users run out of the initial free allotment. *Id.* at 6-
6 7. Despite the fact that these chips cannot be redeemed for actual money, Wilson alleges that
7 they are nonetheless valuable because they can be used to continue playing. *Id.* at 12-13.
8 Therefore, Wilson alleges that Huuuge’s game amounts to gambling as defined by statute and
9 that he is entitled to recover the money he lost playing. *Id.* at 13.

10 Wilson downloaded Huuuge Casino from the Apple App Store. Motion, Dkt. #31, at 2.
11 When a user searches for the Huuuge Casino app, they first encounter a list of apps that match
12 their search query. Dkt. #37, Ex. A (video of user searching for, downloading, and playing
13 Huuuge Casino). Each item on the list contains the name of the app, the developer, the app’s user
14 rating, a large picture showing the gameplay experience, and a blue “GET” button on the right
15 that initiates downloading. *Id.* If a user wants to learn more about the app before downloading it,
16 they can click to visit the app’s page, which includes more information and another place to
17 download. *Id.* At the bottom of the app page, a user can click an icon that says “more,” which
18 reveals details about the game. *Id.* After scrolling through several screens’ worth of text, a user
19 eventually encounters the statement “Read our Terms of Use,” followed by a URL that a user
20 can copy and paste into their web browser to access the Terms. Opp’n, Dkt. #35, at 6-9. The
21 following images depict the app page when a user first visits it, after clicking the “more” icon,
22 and finally after scrolling down to the Terms of Use. *Id.*



13 Once a user downloads the game, they can view another link to the Terms of Use by
 14 visiting the settings menu. Motion, Dkt. #31, at 4. This menu is accessible via a button in the
 15 upper corner of the game screen. Opp'n, Dkt. #35, at 13. The game screen and settings menu are
 16 depicted below. Dkt. #31, at 4; Dkt. #35, at 13.





DISCUSSION

1. Legal Standard

The Federal Arbitration Act provides for the enforceability of valid arbitration agreements and “permits a party ‘aggrieved by the alleged ... refusal of another to arbitrate’ to petition any federal district court for an order compelling arbitration in the manner provided for in the agreement.” *Chiron Corp. v. Ortho Diagnostic Sys., Inc.*, 207 F.3d 1126, 1130 (9th Cir. 2000) (quoting 9 U.S.C. § 4). A court’s role is “limited to determining (1) whether a valid agreement to arbitrate exists and, if it does, (2) whether the agreement encompasses the dispute at issue.” *Id.* (citation omitted).

However, a court may “submit to arbitration only those disputes . . . that the parties have agreed to submit.” *Goldman, Sachs & Co. v. City of Reno*, 747 F.3d 733, 742 (9th Cir. 2014) (internal quotations omitted). Determining whether parties have agreed to submit to arbitration requires applying “general state-law principles of contract interpretation.” *Id.* (quoting *Mundi v. Union Sec. Life Ins. Co.*, 555 F.3d 1042, 1044 (9th Cir.2009)). “If the parties contest the existence of an arbitration agreement, the presumption in favor of arbitrability does not apply,” *id.*, and the burden of proving the existence of an agreement rests with the party trying to compel

1 arbitration. *Norcia v. Samsung Telecomms. America, LLC*, 845 F.3d 1279, 1283 (9th Cir. 2017).

2 In addition, such formation issues are decided by a district court, not an arbitrator. *Sanford v.*
3 *Memberworks, Inc.*, 483 F.3d 956, 962 (9th Cir. 2007).

4 **2. Formation of an Agreement to Arbitrate**

5 Whether or not this dispute falls within the scope of the arbitration provision in Huuuge's
6 Terms of Use, Huuuge cannot compel arbitration if Wilson never agreed to be bound by those
7 Terms. When a user visits a website or downloads an app, they may be bound by the
8 accompanying terms either through a "clickwrap" agreement or a "browsewrap" agreement.
9 *Nguyen v. Barnes & Noble Inc.*, 763 F.3d 1171, 1176 (9th Cir. 2014). While clickwrap
10 agreements involve presenting the user with a list of terms and a button to manifest assent,
11 browsewrap agreements present the user with just a hyperlink to the terms of use and do not
12 necessarily require clicking a specific button to manifest assent. *Id.* Several courts have observed
13 that the law of other jurisdictions is similar to Washington law on this topic. *See, e.g., Domain*
14 *Name Comm'n Ltd. v. DomainTools, LLC*, No. C18-0874RSL, 2018 WL 4353266, at *3 (W.D.
15 Wash. Sept. 12, 2018) (applying Washington law in a case involving browsewrap and relying on
16 Ninth and Second Circuit cases applying the law of other states); *Spam Arrest, LLC v.*
17 *Replacements, Ltd.*, No. C12-481RAJ, 2013 WL 12108077, at *7 n.10 (W.D. Wash. Aug. 20,
18 2013) (observing that Washington law does not differ greatly from the law of other states with
19 respect to online contracts).

20 The Ninth Circuit has stated that "the validity of [a] browsewrap contract depends on
21 whether the user has actual or constructive knowledge of a website's terms and conditions."
22 *Nguyen v. Barnes & Noble Inc.*, 763 F.3d at 1176 (quoting *Van Tassell v. United Mktg. Grp.,*
23 *LLC*, 795 F.Supp.2d 770, 790 (N.D.Ill.2011)). "Courts have consistently enforced browsewrap
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1 agreements where the user had actual notice of the agreement.” *Id.* However, where this is not
2 the case, whether a website would put a reasonably prudent user on inquiry notice of its terms
3 “depends on the design and content of the website and the agreement’s webpage.” *Id.* at 1177.
4 Courts should distinguish between cases where the terms of use are “buried at the bottom of the
5 page or tucked away in obscure corners of the website” and cases “where the website contains an
6 explicit textual notice that continued use will act as a manifestation of the user’s intent to be
7 bound.” *Id.* Ultimately, “the conspicuousness and placement of the ‘Terms of Use’ hyperlink,
8 other notices given to users of the terms of use, and the website’s general design all contribute to
9 whether a reasonably prudent user would have inquiry notice of a browsewrap agreement.” *Id.*

10 In *Nguyen*, the Ninth Circuit held that a browsewrap agreement was not formed despite
11 the fact that the hyperlinks to the website’s terms of use were either visible without scrolling or
12 located so close to the “checkout” button that a user would necessarily see them. *Id.* at 1178. The
13 court distinguished *PDC Labs., Inc. v. Hach Co.*, where the website’s hyperlinks were similarly
14 conspicuous but users were also prompted to “review terms” before placing their final order. *Id.*
15 (quoting No. 09–1110, 2009 WL 2605270 (C.D.Ill. Aug. 25, 2009)). The court held that websites
16 containing conspicuous hyperlinks but that “provide[] no notice to users nor prompt[] them to
17 take any affirmative action to demonstrate assent” do not give inquiry notice. *Id.* at 1179; *see*
18 *also McKee v. Audible, Inc.*, No. CV 17-1941-GW(EX), 2017 WL 4685039, at *8 (C.D. Cal.
19 July 17, 2017) (finding no inquiry notice where the website’s notification stated that “completing
20 your purchase” would bind the user to the terms, but did not state that clicking the “start now”
21 button to begin a free trial would carry this consequence).

22 In contrast, in *Meyer v. Uber Technologies, Inc.*, the Second Circuit held that a
23 browsewrap agreement was formed where the notification and hyperlink regarding terms of use
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1 were “spatially . . . [and] temporally coupled” with the mechanism for manifesting assent. 868
2 F.3d 66, 78 (2d Cir. 2017). As the court described, “The Payment Screen [was] uncluttered, with
3 only fields for the user to enter his or her credit card details, buttons to register for a user account
4 . . . , and the warning that ‘By creating an Uber account, you agree to the TERMS OF SERVICE
5 & PRIVACY POLICY.’” *Id.* The court held that a reasonable consumer would understand that
6 this configuration “connect[ed] the contractual terms to the services to which they appl[ied].” *Id.*

7 Courts have also recognized that the labels of “clickwrap” and “browsewrap” do not
8 encompass every type of online consumer contract. The defining features that makes clickwrap
9 agreements regularly valid are the forced confrontation with the terms and the forced decision to
10 accept or reject them by clicking a button. *Fteja v. Facebook, Inc.*, 841 F. Supp. 2d 829, 838
11 (S.D.N.Y. 2012) (citing *TradeComet.com LLC v. Google, Inc.*, 693 F. Supp. 2d 370, 377
12 (S.D.N.Y. 2010)). However, even if a website or app contains just a hyperlink to the terms,
13 courts have been more willing to find a valid agreement if the user is still forced to somehow
14 manifest their assent to the terms, as opposed to passively browsing the site. *See, e.g., Nicosia v.*
15 *Amazon.com, Inc.*, 834 F.3d 220, 236 (2d Cir. 2016) (recognizing that there is a “hybrid between
16 a clickwrap and browsewrap agreement”); *Cordas v. Uber Techs., Inc.*, 228 F. Supp. 3d 985, 990
17 (N.D. Cal. 2017); *Cullinane v. Uber Techs., Inc.*, No. CV 14–14750–DPW, 2016 WL 3751652,
18 at *8 (D. Mass. July 11, 2016). The key questions in such situations is whether the website or
19 app adequately informs a reasonable user that by clicking a certain button they are also agreeing
20 to be bound by the terms. *Nicosia*, 834 F.3d at 236.

21 Because actual knowledge is not at issue here,¹ the question is whether Wilson was on
22 inquiry notice of HUUUGE’s Terms of Use. HUUUGE contends that its app page presents a “hybrid”
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24 ¹ Although HUUUGE suggests in its Reply that Wilson was “likely” to have viewed the Terms at some point because he played the game many times, HUUUGE does not present any evidence of Wilson’s actual knowledge. Reply, Dkt.

1 situation where inquiry notice is more likely, but this is incorrect. Although a user does have to
2 click the “GET” button to download Huuuge Casino, there is no accompanying notification
3 informing a user that the “GET” button doubles as a manifestation of assent to Huuuge’s Terms.
4 Unlike *Fteja*, where the website informed users that “By clicking Sign Up, you are indicating
5 that you have read and agree to the Terms of Service,” the notification on Huuuge’s app page
6 merely states, “Read our Terms of Use.” *See* 841 F. Supp. 2d at 835; *see also Starke v. Gilt*
7 *Groupe, Inc.*, No. 13 CIV. 5497 LLS, 2014 WL 1652225, at *1, *3 (S.D.N.Y. Apr. 24, 2014)
8 (“When Starke clicked ‘Shop Now,’ he was informed that by doing so, and giving his email
9 address, ‘you agree to the Terms of Membership for all Gilt Groupe sites.’”). Despite this
10 shortcoming, Huuuge’s notification would likely be sufficient if it were actually next to the
11 button a user must click to download the app. *See Nguyen*, 763 F.3d at 1178 (distinguishing *PDC*
12 *Labs., Inc. v. Hach Co.*, No. 09-1110, 2009 WL 2605270, at *3 (C.D. Ill. Aug. 25, 2009) for its
13 admonition that users should “Review terms”). However, this is far from the case. To view the
14 notification and URL, a user must click an icon that says “more” and scroll past a lengthy
15 description of the game’s many features before encountering a few brief lines of text regarding
16 terms. *See Rushing v. Viacom Inc.*, No. 17-CV-04492-JD, 2018 WL 4998139, at *2 (N.D. Cal.
17 Oct. 15, 2018) (holding that a browsewrap agreement was invalid where a user had to click
18 “more” on the app page in order to view the notice regarding terms of use).

19 Beyond this fatal inadequacy, there are other problems with the configuration of Huuuge
20 Casino’s app page. Perhaps most importantly, a user can download the app before ever even
21 visiting the full app page because the “GET” button also shows up next to each app listed in the
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23 #39, at 6. Given that the party seeking to compel arbitration bears the burden of proving that a contract was formed,
24 this sort of speculation is not enough to prove actual knowledge.

1 search results. In addition, the notification to “Read our Terms of Use” and the following URL
2 are in generic black font and blend into the surrounding text such that a user would have no
3 reason to notice them unless they were specifically hunting for them. *See Berkson v. Gogo LLC*,
4 97 F. Supp. 3d 359, 404 (E.D.N.Y. 2015) (holding that an agreement was invalid where “[t]he
5 hyperlink to the ‘terms of use’ was not in large font, all caps, or in bold”). All of this results in
6 Huuuge’s app page failing to put a reasonable user on inquiry notice of the Terms of Use.

7 The in-game link to the Terms of Use is no better. Although the link to “Terms and
8 Policy” is prominent enough within the settings menu, a user must first click a small box with
9 three dots in the upper corner of the game screen to bring that menu up at all. While some users
10 may have a desire to edit their profile or alter the sound settings, visiting this menu is not
11 essential or even helpful for playing the game. Furthermore, if a user did happen to visit the
12 settings menu, *Nguyen* held that even a prominent hyperlink to a website’s terms is insufficient
13 to put a user on inquiry notice without some additional notification. *See* 763 F.3d at 1178. Here,
14 the settings menu contains no such notification, so any increased likelihood of Wilson visiting
15 the settings menu due to repeated use of the app is irrelevant.

16 Nonetheless, Huuuge insists that, because Wilson played their game many times,
17 insufficient notice is somehow made sufficient through sheer repetition. Huuuge bases this
18 theory primarily on the reasoning from *Register.com, Inc. v. Verio, Inc.* and *Cairo, Inc. v.*
19 *Crossmedia Services, Inc.* In *Register.com*, a user was charged with actual knowledge of website
20 terms because, after each automated search on the website, they received the terms attached to
21 each response. 356 F.3d 393, 396-97, 401-02 (2d Cir. 2004). Crucially, the user admitted to
22 being “fully aware of the terms.” *Id.* at 402. The user in *Cairo* also engaged in automated
23 searching of the defendant’s web pages, each of which included a prominent notification upon
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1 entry that using the site required agreeing to its terms. No. C 04-04825 JW, 2005 WL 756610, at
2 *2 (N.D. Cal. Apr. 1, 2005). In addition to the user admitting to actual knowledge, the court held
3 that the “repeated and automated use” of the web pages meant that knowledge of the terms could
4 be imputed. *Id.* at *5.

5 The holdings in *Register.com* and *Cairo* are simply inapplicable in a case like this where
6 there is no actual knowledge or prominent notification. *Register.com* rested on the user’s
7 admission of actual knowledge, but Wilson does not make such an admission. To the extent that
8 the reference to “imputing knowledge” in *Cairo* may be compared to putting a user on inquiry
9 notice, the website in *Cairo* contained an “explicit textual notice” that informed users that they
10 would be bound by the terms. *See Nguyen*, 763 F.3d at 1177 (distinguishing *Cairo*).

11 Consequently, where courts have emphasized the user’s repeated use of the site, it has been
12 because the site had a prominent notification that was either unavailable on the initial search
13 (making repeated use necessary for notice) or not viewed by an actual human. *See Register.com*,
14 356 F.3d at 401; *Cairo*, 2005 WL 756610, at *2-3; *Domain Name Comm'n Ltd. v. DomainTools*,
15 *LLC*, No. C18-0874RSL, 2018 WL 4353266, at *4 (W.D. Wash. Sept. 12, 2018) (“It is not until
16 information is returned in response to a query that the TOU are presented.”). None of these
17 elements are present here.

18 Instead, Huuuge repeatedly conflates the consistent availability of the Terms of Use with
19 actual or constructive knowledge of them. *See Motion*, Dkt. #31, at 15. However, a hyperlink
20 may be tucked away in a corner of a website or buried beneath a mountain of text and still be
21 theoretically “available” to a user.² While repeatedly playing a game may make it more likely

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23 ² Huuuge is fond of the fruit stand metaphor employed in *Register.com*, and attempts to apply it to this situation.
24 Reply, Dkt. #39, at 11-12. In *Register.com*, the court explained that if a customer at a fruit stand saw a sign reading
“Apples – 50 cents apiece” as he exited the stand with a half-eaten apple, he could not claim to be unbound by those
terms in future dealings with the stand. 356 F.3d at 401. However, if the sign was not clearly visible upon exiting but

1 that at some point the “Terms of Use” hyperlink will cross a user’s field of vision, *Nguyen*
2 specifically held that this is not enough for inquiry notice. *See* 763 F.3d at 1178-79. Furthermore,
3 after moving beyond the initial download, a user actually becomes *less* alert to binding
4 contractual terms while casually using the product. *See Meyer*, 868 F.3d at 78. It would be a
5 different story, perhaps, if the terms popped up each time a user fired up the game or when they
6 registered their account, but that is not the story here. *See id.*

7 Having failed to prove that its app can measure up to the standard set by other
8 browsewrap cases, HUUUGE argues in its Reply that “[t]he Court should take judicial notice of
9 ubiquitous online agreements when weighing the objective standard for reasonable prudence and
10 inquiry notice.” Dkt. #39, at 4. In essence, HUUUGE would like the Court to ignore all of the cases
11 rejecting inconspicuous browsewrap and apply a blanket presumption that users these days just
12 *assume* that every app they download is riddled with binding terms and provisions, many of
13 which remove or limit important rights, and it is their duty to ferret out these terms wherever
14 they may be. According to HUUUGE, such an approach would avoid “repercussions to the
15 commercial paradigm that technology companies and consumers have embraced in an app-
16 driven world.” *Id.* at 5.

17 The Court declines to adopt HUUUGE’s suggestion. While online users today are savvier
18 than in the past, this does not mean that the rules of contract law no longer apply. If an app
19 developer wishes to bind a user to their copious terms, the onus is on the developer to at least
20 provide reasonable notice and easy access. This is not a difficult thing to do when designing an
21 app, despite HUUUGE’s protestations that the Court should devise some special rule for app store
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24 was instead on the far end of the stand and read “see reverse side for details about these apple,” the customer would not be bound.

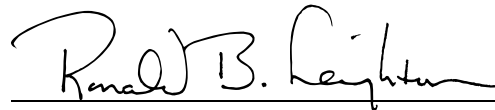
1 purchases. *See Meyer*, 868 F.3d at 77 (holding that the Uber app formed a valid agreement under
2 browsewrap case law); *see also Rushing*, 2018 WL 4998139, at *1 (observing that there is
3 nothing wrong with binding a user to terms upon downloading an app, but requiring sufficient
4 notice to do so). The fact is, HUUUGE chose to make its Terms non-invasive so that users could
5 charge ahead to play their game. Now, they must live with the consequences of that decision.

6 **CONCLUSION**

7 For the reasons stated above, HUUUGE's Motion to Compel Arbitration (Dkt. #31) is
8 **DENIED.**

9 IT IS SO ORDERED.

10 Dated this 13th day of November, 2018.

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12 Ronald B. Leighton
13 United States District Judge
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