IN THE UNITED STATES DISTRICT COURT WESTERN DISTRICT OF LOUISIANA, LAFAYETTE DIVISION

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Civil Action No.:
)) Judge:
Magistrate:
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) FOR EQUITABLE RELIEF
AND DAMAGES

CLASS ACTION COMPLAINT AND DEMAND FOR JURY TRIAL

Plaintiff, Tara Taylor, on behalf of herself and all others similarly situated, brings this class action against Defendant, COTY, Inc., The Procter & Gamble Company, Inc., The Procter & Gamble Manufacturing Company, Inc., The Procter & Gamble Distributing, L.L.C., and Procter & Gamble Hair Care, L.L.C. (collectively "Defendants" or "Clairol Defendants"), and alleges on personal knowledge, investigation of her counsel, and on information and belief as follows:

INTRODUCTION

- 1. This is a class action brought by Plaintiff Tara Taylor, on behalf of herself and all others similarly situated persons, against COTY, Inc., The Procter & Gamble Company, Inc., The Procter & Gamble Manufacturing Company, Inc., The Procter & Gamble Distributing, L.L.C., and Procter & Gamble Hair Care, L.L.C. Plaintiff seeks damages and equitable remedies for herself and the putative Class, which includes consumers who purchased Clairol Balsam Color hair dyeing kit (also labeled as "The Balsam Color Kit") (hereinafter "the Product").
- 2. The Plaintiff's claims are for Unjust Enrichment (Count I), VIOLATION OF THE MAGNUSON-MOSS WARRANTY ACT (Count II), Breach of Warranty (Violation of LOUISIANA CIVIL CODE ART. 2520, ART. 2524, and ART. 2545) (Count III), Fraud (Count IV), and Negligent Design and Failure to Warn (Count V).

PARTIES

- 3. Plaintiff, Tara Taylor, is a resident citizen of Lafayette Parish, Louisiana.
- 4. Defendant, Coty, Inc. (*hereinafter* "Coty"), is a Delaware Corporation with a Principal Place of Business located at 350 5th Avenue, New York, New York 10118. According to the Delaware Secretary of State, Defendant, Coty, Inc., can be served by registered agent as follows:

Corporation Service Company 2711 Centerville Road Suite 400 Wilmington, Delaware 19808

5. Defendant, The Procter & Gamble Company, Inc. (hereinafter "P&G Corp."), is an Ohio Corporation with a Principal Place of Business located at 1 Procter & Gamble Plaza, Cincinnati, Ohio 45202-3315. According to the Ohio Secretary of State, Defendant The Procter & Gamble Company, Inc., can be served by registered agent as follows:

CT Corporation System 1300 East Ninth Street Cleveland, Ohio 44114

6. Defendant, The Procter & Gamble Manufacturing Company, Inc. (hereinafter "P&G Manufacturing"), is an Ohio Corporation with a Principal Place of Business located at 3875 Reservoir Road, Lima, Ohio 45801-3310. According to the Ohio Secretary of State, Defendant the Procter & Gamble Manufacturing Company, Inc., can be served by registered agent as follows:

CT Corporation System 1300 East Ninth Street Cleveland, Ohio 44114

7. Defendant, The Procter & Gamble Distributing, L.L.C., is a Delaware Limited Liability Company with a Principal Place of Business located at 6280 Center Hill Drive, Cincinnati, Ohio 45224. According to the Delaware Secretary of

State, Defendant The Procter & Gamble Distributing, L.L.C. can be served by registered agent as follows:

The Corporation Trust Company Corporation Trust Center 1209 Orange Street Wilmington, Delaware 19801

8. Defendant, Procter & Gamble Hair Care, L.L.C., is a Delaware Limited Liability Company with a Principal Place of Business located at 2200 Lower Muscatine Road, Iowa City, Iowa 52240. According to the Delaware Secretary of State, Defendant Procter & Gamble Hair Care, L.L.C. can be served by registered agent as follows:

The Corporation Trust Company Corporation Trust Center 1209 Orange Street Wilmington, Delaware 19801

JURISDICTION AND VENUE

- 9. This Court has jurisdiction over this action pursuant to 28 U.S.C. § 1332(d) because there are more than 100 Class members, the aggregate amount in controversy exceeds \$5,000,000.00, exclusive of interest, fees, and costs, and at least one Class member, Plaintiff Tara Taylor, is a citizen of a state different from at least one Defendant.
- 10. This Court has personal jurisdiction over Defendants as many of the acts and omissions giving rise to this action occurred in the State of Louisiana,

members. Defendants have sufficient minimum contacts with the State of Louisiana and intentionally availed themselves, and continue to avail themselves of the jurisdiction of this Court through their business ventures; specifically, the promotion, sale, marketing, and distribution of their products, including the Product, in this State.

11. Venue is proper in this District pursuant to 28 U.S.C. § 1391 because a substantial part of the events or omissions giving rise to the Plaintiff's claims occurred in this District as Defendants do business throughout this District, including promoting, selling, marketing and distributing the Product at issue in this District.

GENERAL FACTUAL ALLEGATIONS COMMON TO ALL CLASS MEMBERS

12. Defendants The Procter & Gamble Company, Inc., The Procter & Gamble Manufacturing Company, Inc., The Procter & Gamble Distributing, L.L.C., and Procter & Gamble Hair Care, L.L.C. have developed, designed, formulated, manufactured, packaged, labeled, advertised, marketed, instructed on (how to use the Product), warned about, distributed and sold the Clairol hair dye products (i.e., "hair color kits") since at least 1956, when they were introduced

under the brand name "Miss Clairol" as the "FIRST at home hair color kit that could lighten, tint, condition and shampoo hair in one step".

- 13. In or around July of 2015, Defendant The Proctor & Gamble Company, Inc. announced the intended "merger" (*i.e.*, *sale*) of 43 of its brands with Defendant Coty, Inc., including the "Clairol Balsam Color" brand. In or around October of 2016 the deal was finalized and valued at approximately \$12.5 billion.
- 14. The Product is a cosmetic hair dye intended to improve appearance and alter hair color, and is sold online and in retail shops including, but not limited to, Amazon, Walgreens, Jet.com, Wal-Mart, Clairol-Balsam-Color.best-deal.com, makeupalley.com, soap.com, and other cosmetic and beauty supply stores nationwide.
- 15. Defendants' labeling markets the Product to women as "designed to give you hair with three signs of beautiful color: VIBRANT SHINY LASTING", and as "PERMANENT COLOR 100% GRAY COVERAGE"; as having an "Easy-to-use tear-tip applicator and shampoo-in formula"; and as having "the same great formula" of other versions (*i.e.*, *colors*) in their "Balsam Color" hair dyeing line of Products.

¹ https://www.clairol.com/en-US/inside-clairol (last visited Feb. 16, 2017).

- 16. Defendants market the Product on the clairol.com² website as a "luxurious formula", "enriched with conditioning botanicals to coat each strand" that "softens hair", "hydrates locks for soft, silky hair", that is "available in 16 shades", and has "benefits" such as "conditioning botanicals", "easy-to-use application" and "permanent hair color", amongst other representations. Defendants further claim the Clairol brand to be "YOUR COLOR EXPERT".^{1, 2, 3, 4, 5}
- 17. Defendants represent that "The Science & Ingredients" are their "most hydrating formula", that the Product is "infused with conditioning botanicals", that the Product is "uniquely formulated", and that the Clairol brand, "makes the best at home hair color products around".
- 18. Defendants, as manufacturers of the Product, are held to the level of knowledge of an expert in the field of that type of hair care product, and had a duty to warn its consumers, including the Plaintiff and putative Class Members, of the

² https://www.clairol.com/en-US/products/hair-color/balsam (*last visited Feb. 16*, 2017).

³ https://www.clairol.com/en-US/products/hair-color/product/balsam#Ingredients (*last visited Feb. 16, 2017*).

⁴ https://www.clairol.com/m/master/pdf/Balsam_ingredients.pdf (*last visited Feb. 16, 2017*).

⁵ https://www.clairol.com/en-US/beauty-school/article/common-color-questions (*last visited Feb. 16, 2017*).

true risks and dangers associated with using the Product. However, as set forth herein, Defendants failed to do so.

- 19. Because the U.S. FOOD AND DRUG ADMINISTRATION has limited enforcement ability to regulate cosmetic companies under the FOOD, DRUG & COSMETIC ACT, 21 U.S.C. § 301 *et seq.*, consumers, including the Plaintiff and putative Class Members, rely exclusively on cosmetic companies like Defendants who have the autonomy to decide whether to manufacture and distribute safe products. Here, the Plaintiff and putative Class Members relied, to their detriment, on Defendants, who opted to manufacture and distribute a hair product, the Product, which is defective in design and/or manufacture.
- 20. As described herein, an inherent design and/or manufacturing defect in the Product causes physical injuries and damages including the following:
 - a. significant hair loss;
 - b. skin and scalp irritation;
 - c. scalp burnings and blistering;
 - d. severe dermatitis;
 - e. eye irritation and tearing;
 - f. asthma;
 - g. gastritis;
 - h. renal damage and/or failure;
 - i. vertigo;
 - j. tremors, convulsions and comas; and
 - k. eczematoid contact dermatitis [in chronic (long-term) expose situations].

(hereinafter "the Injuries").

- 21. Defendants failed to adequately warn against the negative risks, side effects, and Injuries associated with the Product, even if it were used as directed, including the Injuries set forth above and elsewhere herein, and the long-term and cumulative effects of usage of the Product.
- 22. Because the Defendants failed (*and continue to fail*) to adequately warn against the negative risks, side effects, and Injuries associated with the Product, the Plaintiff and the putative Class Members believed the Product to be safe to use.
- 23. Defendants' failed to disclose the inherent design and/or manufacturing defects of the Product, which were known to Defendants, or in the exercise of reasonable care should have been known to the Defendants. These defects were unknown to the Plaintiff and putative Class Members at the time of purchase and/or use, and thus constitute an actionable misrepresentation or omission, as well as an unfair, unlawful, fraudulent, and deceptive business practice.
- 24. Had Defendants disclosed to Plaintiff and putative Class Members the true nature of the Product that it could cause severe Injuries when used as instructed by Defendants, Plaintiff and putative Class Members would not have purchased the Product.

- 25. The Plaintiff and putative Class Members have been damaged by Defendants' concealment and non-disclosure of the true defective nature of the Product because they were misled regarding the safety and value of the Product.
- 26. Contrary to Defendants' labeling and marketing representations, the Product contains caustic ingredients including, but not strictly limited to:
 - p-Phenylenediamine (hereinafter "PPD"). According to the a. NATIONAL **INSTITUTES** FOR HEALTH'S CENTER FOR BIOTECHNOLOGY INFORMATION (a division of the National Library of Medicine), p-Phenylenediamine "causes irritation" and skin "corrosion", "may cause allergic skin reaction" and skin "sensitization", "causes damages to organs" through a "single exposure, "causes damage to organs through prolonged or repeated use" with "skin absorption" being an exposure route. Further, "[a]cute (short-term) exposure to high levels of p-Phenylenediamine may cause severe dermatitis, ..., renal failure, vertigo, tremors, convulsions, and coma in humans. Eczematoid contact dermatitis may result from chronic (long-term) exposure in humans." PPD "[i]s a skin ... sensitizer" and "[r]epeated or prolonged contact may cause skin sensitization" and "[t]he substance may have effects on the kidneys" and "may result in kidney impairment". 6 (emphasis added).
 - b. p-Phenylenediamine Sulfate (*hereinafter* "PPD Sulfate"). According to MeSH (Medical Subject Headings for the NCBI [National Center for Biotechnology Information]), the U.S. National Library of Medicine controlled vocabulary thesaurus, p-Phenylenediamine sulfate is another name for (*i.e.*, *a synonym for*) PPD.^{4,7}

⁶ https://pubchem.ncbi.nlm.nih.gov/compound/7814#section=Top

⁷ https://www.ncbi.nlm.nih.gov/mesh

- c. Ammonium Hydroxide. According to the NATIONAL INSTITUTES FOR HEALTH'S CENTER FOR BIOTECHNOLOGY INFORMATION (a division of the National Library of Medicine), Ammonium Hydroxide has acute, dermal toxicity, "causes severe skin burn" and is "corrosive" to the skin. The Effects of contact "may be delayed" and "skin contact with [the] material may cause severe injury or death". It is "toxic by all routes (i.e., inhalation, ingestion, and dermal contact), "may cause contact burns to the skin". It may cause "redness", "serious skin burns", "pain", and "blisters". 8
- d. Propylene Glycol, the active component in antifreeze. According to the NATIONAL INSTITUTES FOR HEALTH'S CENTER FOR BIOTECHNOLOGY INFORMATION (a division of the National Library of Medicine), Propylene Glycol may cause skin irritation.⁹
- e. EDTA. According to the NATIONAL INSTITUTES FOR HEALTH'S CENTER FOR BIOTECHNOLOGY INFORMATION (a division of the National Library of Medicine), EDTA is "corrosive" to the skin and "causes skin irritation". 10
- f. Sodium Sulfate. According to the NATIONAL INSTITUTES FOR HEALTH'S CENTER FOR BIOTECHNOLOGY INFORMATION (a division of the National Library of Medicine), Sodium Sulfate "causes severe skin burns", "skin corrosion", and "skin irritation". 11
- g. Resorcinol. According to the NATIONAL INSTITUTES FOR HEALTH'S CENTER FOR BIOTECHNOLOGY INFORMATION (a division of the National Library of Medicine), Resorcinol

⁸ https://pubchem.ncbi.nlm.nih.gov/compound/14923#section=Top

⁹ https://pubchem.ncbi.nlm.nih.gov/compound/1030

¹⁰ https://pubchem.ncbi.nlm.nih.gov/compound/6049#section=Top

¹¹ https://pubchem.ncbi.nlm.nih.gov/compound/24437#section=Top

- "causes skin irritation", "skin corrosion", and skin "sensitization". Resorcinol "[c]an be absorbed from wounds or through unbroken skin, producing severe dermatitis, methemoglobinemia, cyanosis, convulsions, tachycardia, dyspnea, and death." 12
- h. Disodium EDTA. According to the NATIONAL INSTITUTES FOR HEALTH'S CENTER FOR BIOTECHNOLOGY INFORMATION (a division of the National Library of Medicine), Disodium EDTA has "acute [dermal] toxicity", "causes skin irritation", "skin corrosion/irritation". 13
- i. M-Aminophenol. According to the NATIONAL INSTITUTES FOR HEALTH'S CENTER FOR BIOTECHNOLOGY INFORMATION (a division of the National Library of Medicine), "Exposure to [M-Aminophenol] may occur through dermal contact or inhalation at sites where it is used in the synthesis of dyes. Effects from exposure can include burns to the skin and eyes, dermatitis, headache, vertigo, cardiac arrhythmias, shock, and possibly even death." [emphasis added].

The amount of these chemical ingredients each Product contains, including PPD, depends on which of the specific 16 "shades" of the Product a consumer purchases. 15, 16 Not all of the 16 "shades" contain all of the above-listed

¹² https://pubchem.ncbi.nlm.nih.gov/compound/5054#section=Top

¹³ https://pubchem.ncbi.nlm.nih.gov/compound/13020083#section=Top

¹⁴ https://pubchem.ncbi.nlm.nih.gov/compound/11568#section=Top

¹⁵ https://www.clairol.com/m/master/pdf/Balsam_ingredients.pdf (*last visited Feb. 16, 2017*).

¹⁶ "The ingredients must be declared in descending order of predominance." 21 C.F.R. § 701.3(a).

ingredients, but all 16 "shades" do contain PPD. These ingredients, alone and in combination with each other, can and do cause Injuries.

- 27. As a direct and proximate result of the defective nature of the Product, it is unfit for its intended use and purpose.
- 28. The Injuries caused by the Product are not *de minimus*. Consumers damaged by the Product often have permanent hair loss, amongst other Injuries. Plaintiff and the putative Class Members have suffered injury in fact, including economic damages, as a direct and proximate result of purchasing and/or using the Product.
- 29. Defendants' claims are deceptive, inaccurate, misleading, and not supported by scientific fact.
- 30. Defendants, as "hair color experts", knew or should have known that even when used as directed, the Product creates an unnecessary risk of injury, as described herein, and failed to disclose or otherwise adequately warn against the negative effects, risks, and potential injuries associated with using the Product.
- 31. Unlike the Defendants, who are experts in hair care products, the dangerous and defective nature of the Product is not readily apparent to a layperson by examination of its ingredients list; a reasonable consumer (*i.e.*, *layperson*) such as the Plaintiff and putative Class Members would not recognize the dangers of the ingredients (*i.e.*, *chemicals*) because neither Plaintiff nor ordinary consumers like

putative Class members would know what the various ingredients are, what the ingredients do or how they work, and/or whether they are safe for the use the Product as promoted, marketed and labeled by Defendants. Moreover, an ordinary consumer, including the Plaintiff and putative Class Members, could certainly not know or be expected to know how all of these ingredients/chemicals react to each other nor the synergistic result of exposure to them all in using the Product in one session, as directed by Defendants.

- 32. In omitting, concealing, and inadequately providing critical safety information regarding the risks of using of the Product, and in order to induce its purchase and use, Defendants engaged in and continue to engage in conduct likely to mislead and/or deceive consumers including the Plaintiff and putative Class Members; Defendants' conduct is fraudulent, unfair, and unlawful.
- 33. Defendants knew or should have known that the chemicals in the Product, including, but not strictly limited to, "PPD", are associated with health serous risks including the Injuries set forth herein yet, Defendants did not (and continue to fail to) adequately warn consumers, including the Plaintiff and putative Class Members of the risk of Injuries.
- 34. In 2006, PPD was named allergen of the year by the AMERICAN CONTACT DERMATITIS SOCIETY. Defendants knew or should have known of these findings.

- 35. The U.S. ENVIRONMENTAL PROTECTION AGENCY lists several links between PPD use/exposure and several acute and significant health problems including, but not strictly limited to:
 - a. Severe dermatitis;
 - b. Eye Irritation and Tearing;
 - c. Asthma:
 - d. Gastritis;
 - e. Renal failure;
 - f. Vertigo;
 - g. Tremors, convulsions and comas; and
 - h. Eczematoid contact dermatitis may occur in chronic (long-term) expose situations.

<u>See</u> p-Phenylenediamine "Hazard Study" https://www.epa.gov/sites/production/files/2016-09/documents/p-phenylenediamine.pdf.

Defendants knew or should have known of these findings.

- 36. Defendants do not warn about <u>any</u> of the conditions listed in the preceding paragraph on their packaging or product inserts.
- 37. 16 CFR § 1500.13 states that the U.S. CONSUMER PRODUCT SAFETY COMMISSION has determined that PPD is one of five substances meeting the definition of a "strong sensitizer"; specifically, PPD and products that contain PPD are deemed to "have a significant potential for causing hypersensitivity". Defendants knew or should have known of these findings.

38. Similarly, the NATIONAL INSTITUTE FOR OCCUPATIONAL SAFETY AND HEALTH (under the oversight of the U.S. CENTER FOR DISEASE CONTROL) International Chemical Safety Card notes that repeated occupational dermal exposure to PPD "may cause skin sensitization" and that PPD "may have effects on the kidneys, resulting in kidney impairment".

<u>See</u> http://www.cdc.gov/niosh/ipcsneng/neng0805.html [page last updated July 1, 2014] (*last visited Feb. 16, 2017*).

Defendants knew or should have known of these findings.

- 39. A 2006 article published in the *Journal of Toxicology and Environmental Health* found a link, in at least one scientific study, between hair dyes and certain cancers including bladder cancer, non-Hodgkin's lymphoma, and blood cancers such as myeloma and leukemia. See Rollison, D.E.; Helzlsouer, K.J.; Pinney, S.M., (2006), PERSONAL HAIR DYE USE AND CANCER: A SYSTEMATIC LITERATURE REVIEW AND EVALUATION OF EXPOSURE ASSESSMENT IN STUDIES PUBLISHED SINCE 1992. JOURNAL OF TOXICOLOGY AND ENVIRONMENTAL HEALTH. Part B, Critical reviews. 9 (5): 413–39. Defendants knew or should have known of these findings.
- 40. Defendants have placed no restrictions or warnings concerning cumulative or repeated use of the Product or PPD on the Products packaging, packet inserts or marketing materials despite the known, published findings of risks of repeated exposure to PPD.

- 41. Once a person has become sensitized to PPD (*i.e.*, has suffered a significant reaction) that sensitization is likely to remain with them for life. Defendants knew or should have known about the increased risk for hypersensitization but Defendants failed to put instructions or warnings related to PPD sensitization and hypersensitization.
- 42. Defendants did not (*and still do not*) adequately warn consumers, including the Plaintiff and the putative Class Members, on their product labels, inserts, or marketing materials that the PPD in the Product can cause severe Injuries, including systemic anaphylaxis. <u>See</u> Goldberg, B.J., Herman, F.F., Hirita, I., Systemic anaphylaxis due to an oxidation product of P-PHENYLENEDIAMINE IN A HAIR DYE. *Ann. Allergy*, 1987; 58(3):205-8.
- 43. There are safer and cheaper alternatives to PPD available to Defendants for use in the Product. However, despite the known risks of PPD, Defendants continue to use PPD in the Product.
 - 44. Safer known alternatives include but are not limited to:
 - a. Henna based hair dyes;
 - b. Para-toluenediamine sulfate hair dyes; and
 - c. Other semi-permanent dyes.

- 45. Furthermore, Defendants fail to warn or disclose that African American consumers are at dramatically higher risk of an acute reaction to PPD than those of Caucasian decent.
- 46. In 2001, a study performed by the CLEVELAND CLINIC concluded that the sensitization rate of PPD in African American users was 10.6% versus 4.5% in Caucasian users. The study further concluded that the sensitization rate of PPD in African American men in particular was 21.2% compared to 4.2% in Caucasians. See Dickel, H., Taylor, J.S., Evey, P., Merk, H.F., COMPARISON OF PATCH TEST RESULT WITH A STANDARD SERIES AMONG WHITE AND BLACK RACIAL GROUPS. *Am. J. Contact. Dermat.* 2001; 12(2):77-82. Thus, while the Product has an unacceptable and unreasonable rate of adverse reaction in the general population, the rate of adverse reaction is even more unacceptable and unreasonable rate of adverse reaction in African Americans.
- 47. Defendants knew or should have known that consumers were at a greater risk of experiencing an adverse reaction while using PPD compared to other hair dye products, and Defendants knew or should have known that consumers African Americans were at an even greater risk of experiencing an adverse reaction to PPD.
- 48. Although, consistent with 21 U.S.C. § 361(a), Defendants instruct users to conduct a preliminary test to help determine whether a user will have an

adverse reaction to the Product, the preliminary test Defendants recommend and the directions and instructions for its administration are inadequate.

- 49. The MAYO CLINIC reported the incidence of positive patch-test reactions to PPD in "patch test results" conducted between 1998 and 2000 at five-percent (5%) of the population of tested individuals. See Wetter D.A., Davis M.D.P., Yiannias J.A., *et al.*, PATCH TEST RESULTS FROM THE MAYO CLINIC CONTACT DERMATITIS GROUP, 1998-2000. J. Am. Acad. Dermatol. 2005; 53:416-21. Defendants knew or should have known of these findings.
- 50. Similarly, the North American Contact Dermatitis Group reported the incidence of positive patch-test reactions in "patch test results" conducted between 2001 and 2002 at just under five-percent (5%) of the population of tested individuals. See Pratt M.D., Belsito D.V., DeLeo V.A., et al. North American Contact Dermatitis Group Patch test results, 2001-2002 Study Period. Dermatitis 2004; 15(4):176-83. Defendants knew or should have known of these findings.
- 51. Later, the North American Contact Dermatitis Group reported the incidence of positive patch-test reactions in "patch test results" conducted between 2005 and 2006 at five-percent (5%) of the population of tested individuals. See Pratt, M.D., Belsito, D.V., DeLeo, V.A., *et al.* North American Contact Dermatitis Group patch test results, 2005-2006 study period.

Dermatitis 2009; 20(3):149-60. Defendants knew or should have known of these findings.

- 52. Despite the abundance of scientific and other published material evidencing a certain percentage of the population <u>would</u> have an allergic reaction to the Product, Defendants failed to warn or disclose such rates of reaction to consumers and the public in general, including the Plaintiff and the putative Class Members, and, therefore, failed to adequately warn of the true nature of the risks of using the Product.
- 53. Defendants recommend a self-applied, at-home "skin patch test" on a consumer's arm/elbow prior to use. Defendants recommend this test despite knowing that the skin on the scalp/head is more sensitive and may react differently than the arm/elbow or other parts of the body. Defendants provide no guidelines on how to test the Product on a consumer's head and/or scalp prior to use.
- 54. Defendants knew or should have known that their recommended athome skin patch test is an inadequate method to determine if a user will have an adverse reaction to PPD.
- 55. The universal standard for identifying skin allergies, including acute contact dermatitis to PPD, is a patch test which is administered and monitored by a dermatologist or similar trained medical professional (*a "medical skin patch test"*) over a 7-10 day period.

- 56. During a "medical skin patch test" a trained medical professional places small quantities of known allergens, such as PPD, on the patient's back. The test areas are then covered with special hypoallergenic adhesive tape so the patches stay in place undisturbed for 48 hours.
- 57. Generally, a "medical skin patch test" requires two to three appointments so that the reactions can be carefully monitored by the trained medical professional.
- 58. Despite the knowledge that more accurate patch tests conducted by trained medical professionals are done over the course of several days or even weeks, Defendants wrongly and negligently fail to advise consumers, including the Plaintiff and putative Class Members, of the need and corresponding health benefit of having a "medical skin patch test" performed before using the Product.
- 59. In December 2007, the European Commission Scientific Committee on Consumer Products released an Opinion titled "Sensitivity to Hair Dyes Consumer Self Testing." The Committee concluded that at home skin tests, given for the purpose of providing an indication as to whether an individual consumer may or may not have a contact allergy to hair dye chemicals, were unreliable. The Committee specifically found that:
 - a. Self-testing leads to misleading and false-negative results thus giving individuals who are allergic to hair dye substances the false impression that they are not allergic and not at risk of developing an allergic reaction by dyeing their hair;

- b. There is a potential risk that "self-tests" result in induction of skin sensitization to hair dye substances;
- c. The self-test recommendations were not standardized and uncontrolled allowing for large variations in dose, number of applications, and duration of exposure;
- d. False negative results from self-testing are considered to be the largest problem;
- e. 48 hours known to be too short as patch test reactions may develop up to seven days after application;
- f. Self-test locations on the arm or behind the ear are not reliable, while patch testing done on the back is good for reproducibility; and
- g. Self-tests are not performed or observed by trained observers.

<u>See</u> http://ec.europa.eu/health/ph_risk/committees/04_sccp/docs/sccp_o_114.pdf (*last visited Feb. 16, 2017*).

- 60. Defendants did not (and currently do not) warn or disclose that self-testing, such as the test recommended by Defendants, is inferior to a patch test administered and monitored by a dermatologist or similar trained medical professional (a "medical skin patch test"), is not an effective or reliable to determine whether an individual consumer may or may not have a contact allergy to PPD.
- 61. Nowhere on their product packaging or inserts, webpage, or marketing materials do Defendants recommend that consumers undergo a "medical skin patch test" before using the Product.

- 62. Defendants instruct a consumer to "not wash, cover, or disturb the test area for 48 hours." Compliance with Defendants' version of an "allergy test" is unreasonable and essentially unfeasible. The risk of accidental contamination is simply probable because the average consumer is not trained to conduct a test comparable to a "medical skin patch test". This renders the consumer performed test useless.
- 63. For example, during Defendants' version of an allergy test, for two days, consumers are unrealistically expected to:
 - a. Not shower;
 - b. Not wear long sleeve shirts;
 - c. Not accidently rub against anything;
 - d. Not sweat; and
 - e. Not close their elbow.
- 64. Defendants knew or should have known that a percentage of consumers would have an allergic reaction to their products but fail to advise consumers to undergo proper allergy testing (*i.e.*, a "medical skin patch test") before using the Product.
- 65. Defendants knew or should have known that their recommended test was not adequate because:
 - a. The instructions and directions for use did not disclose that Defendants' at-home test was not a substitute for a "medical

- skin patch test" and that more accurate results could and would be obtained by conducting a "medical skin patch test";
- b. The risk that the Defendants' at-home test would be performed in the wrong area;
- c. the risk that the amount of the Product used in the Defendants' at-home test would be wrong;
- d. the arm is not the appropriate location for a skin allergy test, especially since the Product is to be used on the head and scalp;
- e. the risk of false negatives is high;
- f. the area that is tested is not covered or protected during the test; and
- g. The risk that the product would be disturbed by clothing or daily activities is high.
- 66. Consumers, including the Plaintiff and putative Class Members, detrimentally relied on Defendants' instructions to perform an at-home patch test.
- 67. Defendants knew or should have known that it is highly unlikely that a consumer would be able to (i) perform Defendants' at-home patch test properly, and (ii) obtain reliable results.
- 68. In addition, Defendants know or should have known that sensitization to PPD during performance of an at-home skin patch test is likely to occur in a certain percentage of the population.

- 69. When sensitization occurs during a patch test, the consumer will have a late reaction to the PPD more than 48 hours, or not at all, after exposure rendering the Defendants testing procedure unreliable and, therefore, useless.
- 70. Due to the potential for PPD sensitization during a patch test, it is possible for consumers to have a negative skin patch test result and still have a severe reaction when they use the Product.
- 71. Despite this fact, Defendants did not (and still do not) warn or disclose the risks of sensitization during a skin patch test.
- 72. Defendants' further provide inadequate skin patch test instructions in that Defendants use ambiguous words such as "small" and "equal" parts without providing any direction as to what equates to "small" or what tools or methods to measure the actual amount of each chemical to ensure that "equal" amounts are being applied (*i.e.*, a teaspoon, a tablespoon?).
- 73. Defendants failure to provide any instructions on what is meant by a "small" amount of chemical(s) leaves the consumer to guess/speculate as to the proper testing amount. Consequently, the Defendants' instructions on the at-home skin patch testing procedure are fundamentally flawed.
- 74. Without precise measuring amounts and/or tools, it is impossible to determine what a "small" amount is and if "equal" amounts of each chemical are being mixed for skin patch testing purposes.

- 75. Even if the product's patch test was adequate and reliable, which it is not, the vague, ambiguous, and inadequate instructions for its use render the test wholly inadequate and utterly useless. Thus, Defendants fail to adequately warn or disclose the probability that a user will have an adverse reaction to Product by virtue of their at-home skin patch test instructions.
- 76. Despite this knowledge, Defendants failed (and continue to fail) to adequately warn or disclose to their consumers that they were exposed to a significantly increased risk of suffering an adverse reaction as a direct and proximate result of using the Product.
- 77. Instead, as self-proclaimed "hair color experts", Defendants represent the Product to be safe and effective, particularly when used as directed, including performing their at-home skin patch test, and actively market the Product to consumers, including the Plaintiff and putative Class Members, knowing it is likely to cause serious and severe Injuries.
- 78. "It is the manufacturer's and/or distributor's responsibility to ensure that products are labeled properly." Because the U.S. FOOD AND DRUG ADMINISTRATION has limited enforcement ability to regulate cosmetic companies under the FOOD, DRUG & COSMETIC ACT, 21 U.S.C. § 301 *et seq.*, consumers, including the Plaintiff and putative Class Members, rely exclusively on cosmetic

¹⁷ http://www.fda.gov/Cosmetics/Labeling/Regulations/default.htm#information_re quired (*last visited Feb. 16, 2017*).

companies like Defendants who have the autonomy to decide whether to manufacture and distribute safe products. Here, the Plaintiff and putative Class Members relied to their detriment on Defendants, who opted to manufacture and distribute a hair product that is defective in design and/or manufactured and sold by means of false, deceptive and/or misleading advertising, marketing and/or labeling.

- 79. By marketing, selling and distributing the Product to consumers throughout the United States, Defendants made actionable statements that the Product was free of defects in design and/or manufacture, and that it was safe and fit for its ordinary intended use and purpose. Further, Defendants concealed what they knew or should have known about the safety risks resulting from the material defects in design and/or manufacture of the Product.
- 80. Defendants, as manufacturers of the Product, are held to the level of knowledge of an expert in the field of that type of hair care product, and had a duty not to conceal, omit or misrepresent in any manner whatsoever the safety risks resulting from the material defects in design and/or manufacture of the Product and how to use/apply the Product. "Companies and individuals who manufacture or market cosmetics have a legal responsibility to ensure the safety of their products." Given Defendants' admitted superior knowledge and expertise, which

 $^{^{18}\} http://www.fda.gov/Cosmetics/GuidanceRegulation/LawsRegulations/ucm07416$

are not shared by ordinary consumers including the Plaintiff and putative Class members, they had a compelling obligation to make a full and fair disclosure of the safety and value of the Product without concealing any facts within their knowledge.

- 81. The Plaintiff and the putative Class Members are unaware of a single clinical trial or study performed by Defendants related to the injury rate and/or safety of the Product.
- 82. Given the amount of literature dating back decades relating PPD to serious adverse health events, including the Injuries described herein, Defendants conduct is particularly egregious.

PLAINTIFF'S FACTUAL ALLEGATIONS

- 83. Plaintiff Tara Taylor purchased Clairol Balsam Color Black on or about Wednesday, October 19, 2016. Plaintiff had used the product before; specifically, Plaintiff had been using the Product approximately twice a year for the previous five years without any negative incidents. Plaintiff performed the "elbow test" each time prior to using the Product without any adverse reaction.
- 84. Upon best recollection, on or about Wednesday, October 19, 2016, Plaintiff purchased the Product and, after reading the product instructions and performing the "elbow test", Plaintiff Tara Taylor used the Clairol Balsam hair

^{2.}htm (last visited Feb. 16, 2017).

color Black to dye her hair. The next day, Plaintiff began experienced itching and burning. Her symptoms continued to get worse; Plaintiff's head, face and eyes were swollen and she went to the Emergency Department at Our Lady Lords Regional Medical Center on October 21, 2016, where she received treatment (*steroids and anti-histamines*) and was diagnosed with contact dermatitis.

85. In sum, as a direct and proximate result of (1) the false, misleading and/or deceptive nature of Defendants' representations regarding the Product, and (2) the defective and dangerous nature of the Product, and (3) the Defendants' woefully inadequate instructions and/or warnings regarding use of the Product, Plaintiff experienced injuries including, but not limited to: itching, burning, damage to her hair, swelling of the head and face, and a medical diagnosis of contact dermatitis and hair loss, including permanent hair loss.

CLASS ACTION ALLEGATIONS

86. Plaintiff brings this action on her own behalf, and on behalf of the following Class pursuant to FEDERAL RULE OF CIVIL PROCEDURE 23(a), 23(b)(2), and/or 23(b)(3). Specifically, the Class is defined as:

All persons in the United States or its territories who, within the relevant and applicable statute of limitations period, purchased Clairol Balsam Color (also labeled as "The Balsam Color Kit") that contained p-Phenylenediamine.

87. Excluded from the Class are (a) any person who purchased the Product for resale and not for personal or household use, (b) any person who

signed a release of any Defendant in exchange for consideration, (c) any officers, directors or employees, or immediate family members of the officers, directors or employees, of any Defendant or any entity in which a Defendant has a controlling interest, (d) any legal counsel or employee of legal counsel for any Defendant, and (e) the presiding Judge in the Lawsuit, as well as the Judge's staff and their immediate family members. Plaintiff reserves the right to amend the definition of the Class if discovery or further investigation reveals that the Class should be expanded or otherwise modified.

- 90. **Numerosity.** Class Members are so numerous and geographically dispersed that joinder of all Class Members is impracticable. While the exact number of Class Members remains unknown at this time, upon information and belief, there are thousands, if not tens of thousands of putative Class Members. Class Members may be notified of the pendency of this action by mail and/or electronic mail, which can be supplemented if deemed necessary or appropriate by the Court with published notice.
- 91. **Predominance of Common Questions of Law and Fact.** Common questions of law and fact exist as to all Members of the Class and predominate over any questions affecting only individual Class Members. These common legal and factual questions include, but are not limited to, the following:
 - a. Whether Defendants failed to comply with their warranties;

- b. Whether Defendants' conduct constitutes a breach of applicable warranties;
- c. Whether the Product causes Injuries upon using the Product as directed by Defendants;
- d. Whether the Product contains design defects;
- e. Whether the Product is defective in its manufacture;
- f. Whether and when Defendants knew or should have known that the Product causes Injuries upon using the Product as directed by Defendants;
- g. Whether Defendants were unjustly enriched by selling the Product in light of their conduct as described herein;
- h. Whether Defendants' acts, omissions or misrepresentations of material facts constitute fraud;
- i. Whether Defendants' acts, omissions or misrepresentations of material facts make them liable to the Plaintiff and the putative Class for negligence and strict products liability;
- j. Whether the Plaintiff and putative Class Members have suffered an ascertainable loss of monies or property or other value as a result of Defendants' acts, omissions or misrepresentations of material facts;
- k. Whether the Plaintiff and putative Class Members are entitled to monetary damages and, if so, the nature of such relief; and
- 1. Whether the Plaintiff and putative Class Members are entitled to equitable, declaratory or injunctive relief and, if so, the nature of such relief.
- 92. Pursuant to Rule 23(b)(2), Defendants have acted or refused to act on grounds generally applicable to the putative Class, thereby making final injunctive

or corresponding declaratory relief appropriate with respect to the putative Class as a whole. In particular, Defendants have designed, manufactured, marketed, sold and/or distributed a defective Product, which Defendants know or should have known causes Injuries to consumers upon using the Product, as directed by Defendants, and provided inadequate disclosures and/or warnings to consumers, including the Plaintiff and the putative Class Members, regarding these severe consequences.

- 93. **Typicality.** Plaintiff's claims are typical of the claims of the Members of the putative Class as each putative Class Member was subject to the same common, inherent defect in the Product. Plaintiff shares the aforementioned facts and legal claims or questions with putative Class Members, and the Plaintiff and all putative Class Members have been similarly affected by Defendants' common course of conduct alleged herein. The Plaintiff and all putative Class Members sustained monetary and economic injuries including, but not limited to, ascertainable loss arising out of Defendants' breach of warranties and other wrongful conduct as alleged herein.
- 94. **Adequacy.** The Plaintiff will fairly and adequately represent and protect the interests of the putative Class. Plaintiff has retained counsel with substantial experience in handling complex class action litigation, including

complex questions that arise in this type of consumer protection litigation. Further, Plaintiff and her counsel are committed to the vigorous prosecution of this action.

- 95. **Superiority.** A class action is superior to other available methods for the fair and efficient adjudication of the present controversy for at least the following reasons:
 - a. The damages suffered by each individual putative Class Member do not justify the burden and expense of individual prosecution of the complex and extensive litigation necessitated by Defendants' conduct;
 - b. Even if individual Class Members had the resources to pursue individual litigation, it would be unduly burdensome to the courts in which the individual litigation would proceed;
 - c. The claims presented in this case predominate over any questions of law or fact affecting individual Class Members;
 - d. Individual joinder of all putative Class Members is impracticable;
 - e. Absent a Class, the Plaintiff and putative Class Members will continue to suffer harm as a result of Defendants' unlawful conduct; and
 - f. This action presents no difficulty that would impede its management by the Court as a class action, which is the best available means by which the Plaintiff and putative Class Members can seek redress for the harm caused by Defendants.
 - 96. Alternatively, the Class may be certified for the following reasons:
 - a. The prosecution of separate actions by individual Class Members would create a risk of inconsistent or varying adjudication with respect to individual Class Members, which

- would establish incompatible standards of conduct for Defendants;
- b. Adjudications of individual Class Members' claims against Defendants would, as a practical matter, be dispositive of the interests of other putative Class Members who are not parties to the adjudication and may substantially impair or impede the ability of other putative Class Members to protect their interests; and
- c. Defendants have acted or refused to act on grounds generally applicable to the putative Class, thereby making appropriate final and injunctive relief with respect to the putative Class as a whole.

CAUSES OF ACTION

COUNT I UNJUST ENRICHMENT (Violation of LOUISIANA CIVIL CODE ART. 2298) (On behalf of the Nationwide Class)

- 97. Plaintiff, individually and for the Class, incorporates by reference all preceding paragraphs as though fully set forth herein.
- 98. Plaintiff asserts this cause of action on behalf of herself and the Nationwide Class.
- 99. A party is unjustly enriched when it retains a benefit to the detriment of another party against the fundamental principles of justice, equity, and good conscience.
- 100. Defendants have been unjustly enriched by engaging in the wrongful acts and omissions set forth herein without cause; transactions with Plaintiff and

putative Class Members which were intended to result in, and did result in, sale of Defendants' Product.

- 101. Defendants have been unjustly enriched after making false, deceptive and/or misleading representations in advertisements and on the labels and/or package inserts/instructions of the Product because Defendants knew, or should have known, that the representations made were unsubstantiated, false, deceptive and/or misleading.
- 102. Defendants have reaped millions of dollars in revenue as a direct and proximate result of its scheme to mislead and deceive the Plaintiff and Class members regarding its unsubstantiated, false, deceptive and/or misleading representations as set forth herein. That Defendants have amassed such earnings without cause and/or by virtue of deceptive and misleading behavior violates fundamental principles of justice, equity, and good conscience.
- 103. The Plaintiff and putative Class Members have been damaged as a direct and proximate result of Defendants' unjust enrichment because they would not have purchased the Product on the same terms or for the same price had they known of the true dangers and hazards associated with use of the Product.
- 104. Defendants continue to be unjustly enriched without cause by the deceptive and misleading labeling and advertising of the Product.

105. When required, the Plaintiff and Class Members are in privity with Defendants because Defendants' sale of the Product was either direct or through authorized sellers. Purchase through authorized sellers is sufficient to create such privity because such authorized sellers are Defendants' agents for the purpose of the sale of the Product.

106. As a direct and proximate result of Defendants' wrongful conduct and unjust enrichment, the Plaintiff and putative Class Members are entitled to restitution of, disgorgement of, and/or imposition of a constructive trust upon all profits, benefits, and other compensation obtained by Defendants for their inequitable and unlawful conduct.

COUNT II VIOLATION OF THE MAGNUSON-MOSS WARRANTY ACT (15 U.S.C. § 2301, et seq.) (On behalf of the Nationwide Class)

- 107. Plaintiff, individually and for the Class, incorporates by reference all preceding paragraphs as though fully set forth herein.
- 108. Plaintiff asserts this cause of action on behalf of herself and the Nationwide Class.
 - 109. Defendants sold the Product as part of their regular course of business.
- 110. The Plaintiff and putative Class Members purchased the Product either directly from Defendants or through authorized retailers such as Amazon,

Wal-Mart, Walgreens and/or beauty supply and cosmetics stores, among others as set forth *supra*.

- 111. The MAGNUSON-MOSS WARRANTY ACT, 15 U.S.C. §§ 2301, et seq., provides a cause of action for any consumer who is damaged by the failure of a warrantor to comply with a written warranty.
- 112. The Product is a "consumer product" as that term is defined by 15 U.S.C. § 2301(1), as it constitutes tangible personal property which is distributed in commerce and which is normally used for personal, family or household purposes.
- 113. The Plaintiff and putative Class Members are "consumers" and "buyers" as defined by 15 U.S.C. § 2301(3), since they are buyers of the Product for purposes other than resale.
- 114. Defendants are entities engaged in the business of making and selling cosmetics, either directly or indirectly, to consumers such as the Plaintiff and the putative Class Members. As such, Defendants are "suppliers" as defined in 15 U.S.C. § 2301(4).
- 115. Defendants made promises and representations in an express warranty provided to all consumers, which became the basis of the bargain between the Plaintiff, the putative Class Members, and the Defendants. Defendants expressly

warranted that the Product was fit for its intended purpose by making the express warranties that:

- a. Defendants are "hair color experts";
- b. using the Product is "an easy coloring experience";
- c. the Product has an "Easy-to-use tear-tip applicator and shampoo-in formula";
- d. the Product is "the same great formula" across the entire line of products; specifically, other versions (*i.e.*, *colors*) in the "Balsam Color" hair dyeing line of Products;
- e. the Product contains a "luxurious formula";
- f. the Product is "enriched with conditioning botanicals to coat each strand";
- g. the Product "softens hair";
- h. the Product "hydrates locks for soft, silky hair";
- i. the Product has "benefits" such as "easy-to-use application"; and,
- j. the Product is "infused with conditioning botanicals".
- 116. Defendants' aforementioned written affirmations of fact, promises and/or descriptions, as alleged, are each a "written warranty." The affirmations of fact, promises and/or descriptions constitute a "written warranty" within the meaning of the Magnuson-Moss Warranty Act, 15 U.S.C. § 2301(6).
- 117. Defendants breached the applicable warranty because the Product suffers from latent and/or inherent defects that cause substantial Injuries, rendering

it unfit for its intended use and purpose. The defects substantially impair the use, value and safety of the Product.

- 118. The latent and/or inherent defects at issue herein existed when the Product left Defendants' possession or control and were sold to the Plaintiff and putative Class Members. The true nature of the defects were not discoverable by the Plaintiff or putative Class Members at the time of their purchase of the Product.
- 119. All conditions precedent to seeking liability under this claim have been performed by or on behalf of the Plaintiff and putative Class Members in terms of paying for the goods at issue. Defendants were placed on reasonable notice of the defect in the Product and have failed to cure the defects for the Plaintiff and putative Class Members, despite having reasonable time to do so.
- 120. Defendants breached their express warranties since the Product did not contain the properties it was represented to possess.
- 121. Defendants' breaches of warranties have caused the Plaintiff and putative Class Members to suffer Injuries, pay for a defective Product, and enter into transactions they would not have entered into for the consideration paid. As a direct and proximate result of Defendants' breaches of warranties, the Plaintiff and putative Class Members have suffered damages and continue to suffer damages, including economic damages in terms of the cost of the Product and the cost of efforts to mitigate the damages caused by using the Product.

- 122. As a direct and proximate result of Defendants' breaches of these warranties, the Plaintiff and putative Class Members are entitled to legal and equitable relief including damages, costs, attorneys' fees, rescission, and all such other relief deemed appropriate, for an amount to compensate them for not receiving the benefit of their bargain.
- 123. The Plaintiff and the putative Class therefore seek and are entitled to recover damages and other legal and equitable relief, injunctive relief and costs and expenses (*including attorneys' fees based upon actual time expended*), as provided by 15 U.S.C. § 2310(d).

COUNT III BREACH OF WARRANTY

(Violation of LOUISIANA CIVIL CODE ART. 2475, ART. 2520, ART. 2524 and ART. 2524)
(On behalf of the Nationwide Class)

- 124. Plaintiff, individually and for the Class, incorporates by reference all preceding paragraphs as though fully set forth herein.
- 125. Plaintiff asserts this cause of action on behalf of herself and the Nationwide Class.
- 126. Defendants manufactured, marketed, distributed and sold the Product as part of their regular course of business.

- 138. Defendants formulated, manufactured, tested, marketed, promoted, distributed, and sold the Product for use by the public at large, including the Plaintiff and putative Class Members who purchased the Product.
- 127. The Plaintiff and the putative Class Members purchased the Product either directly from the Defendants or through authorized retailers such as Amazon, Wal-Mart, Walgreens, and/or beauty supply and cosmetics stores, among others as set forth *supra*.
- 128. Defendants, as the designers, manufacturers, marketers, distributors, or sellers warranted that the Product was of merchantable quality, safe and fit for its intended purpose, by making warranties that the Product was a safe hair dyeing product, as set forth with specificity herein.
- 129. Defendants made the foregoing representations and warranties nationwide to all United States consumers, which became the basis of the bargain between the Plaintiff, the putative Class Members and Defendants, thereby creating warranties that the Product would conform to Defendants' affirmations of fact, representations, promises, and descriptions; specifically, that:
 - a. Defendants are "hair color experts";
 - b. using the Product is "an easy coloring experience";
 - c. the Product has an "Easy-to-use tear-tip applicator and shampoo-in formula";

- d. the Product is "the same great formula" across the entire line of products; specifically, other versions (*i.e.*, *colors*) in the "Balsam Color" hair dyeing line of Products;
- e. the Product contains a "luxurious formula";
- f. the Product is "enriched with conditioning botanicals to coat each strand";
- g. the Product "softens hair";
- h. the Product "hydrates locks for soft, silky hair";
- i. the Product has "benefits" such as "easy-to-use application"; and,
- j. the Product is "infused with conditioning botanicals".
- 140. The Plaintiff and putative Class Members reasonably relied on the skill and judgment of the Defendants, especially as self-professed "hair color experts", and as such their warranty, in using the Product.
- 130. Defendants breached the foregoing warranties by placing the Product into the stream of commerce and selling it to consumers, when the Product does not contain the properties it was represented to possess. Rather, the Product suffers from latent and/or inherent design and/or manufacturing defects that cause substantial Injuries, rendering the Product unfit for its intended use and purpose. These defects substantially impair the use, value and safety of the Product.
- 141. However, the Product is redhibitory, and was not and is not of merchantable quality or safe or fit for its intended use, because it is unreasonably

dangerous and unfit for the ordinary purpose for which it was used. Specifically, the Product causes Injuries as set forth herein.

- 142. Defendants breached their implied warranties because the Product is redhibitory and does not have the quality, quantity, characteristics, or benefits as warranted and/or promised, and because the Product does not conform to the promises made on its labels and/or on Defendants' website.
- 131. The latent and/or inherent design and/or manufacturing defects at issue herein, which make the Product redhibitory, existed when the Product left Defendants' possession or control and was/were sold to the Plaintiff and other putative Class Members nationwide. The true redhibitory nature of the Product and its defects were not discoverable by the Plaintiff and putative Class Members at the time of their purchase of the Product.
- 132. As the manufacturers, suppliers, and/or sellers of the Product, Defendants had actual knowledge the Product was not fit for its intended use, and given the nature of the breach, (*i.e. false representations regarding the Product*), Defendants necessarily had knowledge that the warranties and representations made were false, deceptive and/or misleading.
- 133. As a direct and proximate result of Defendants' breaches of warranties the Plaintiff and putative Class Members suffered injuries and damages

because they would not have purchased and/or used the Product if the true facts had been known.

134. As a direct and proximate result of Defendants' breaches of warranties, the Plaintiff and the putative Class Members are entitled to legal and equitable relief including damages, costs, attorneys' fees, rescission, and all such other relief deemed appropriate, for an amount to compensate them for not receiving the benefit of their bargain.

COUNT IV FRAUD (On behalf of the Nationwide Class)

- 156. Plaintiff, individually and for the Class, incorporates by reference all preceding paragraphs as though fully set forth herein.
- 157. Plaintiff asserts this cause of action on behalf of herself and the Nationwide Class.
- 158. As described herein, Defendants knowingly made material misrepresentations and omissions regarding the Product in their marketing and advertising materials, including the package in which the Product is sold and which contains the Product.
- 159. Defendants made these material misrepresentations and omissions in order to induce the Plaintiff and putative Class Members to purchase the Product.

- 160. Rather than inform consumers about the dangers and hazards associated with using the Product, Defendants represent it as an "easy color experience", amongst other false and/or misleading representations as set forth herein, such as:
 - a. represented that its goods (*i.e.*, the Products) have sponsorship, approval, characteristics, ingredients, uses benefits or qualities that they do not have;
 - b. represented that its goods (*i.e.*, the Products") are of a particular standard, quality, or grade, or that its goods (*i.e.*, the Products") are of a particular style or model, if they are of another;
 - c. failed to provide adequate warnings or instructions that a manufacturer exercising reasonable care would and should have provided concerning the risk of suffering Injuries from use and/or repeated use of the Product, particularly in light of the likelihood that the Product would Injuries;
 - d. knowingly, intentionally, and/or recklessly omitted, suppressed, and/ or concealed the true, unreasonably dangerous nature of the Product;
 - e. knowingly, intentionally, and/or recklessly omitted, suppressed, and/or concealed that the use of the Product posed a significant risk of chemical burns, allergic reactions, and other Injuries, particularly among African Americans; and,
 - f. knowingly, intentionally, recklessly, or negligently omitted proper warnings from being placed on its packaging, or otherwise calling attention to this dangerous propensity—which caused serious personal injuries in many consumers including the Plaintiff and numerous putative Class Members.

- 161. The facts which Defendants omitted, suppressed, and/or concealed as alleged in the preceding paragraph were material in that they concerned facts that would have been important to a reasonable consumer, including the Plaintiff and putative Class Members, in making a decision whether to purchase the Product.
- 162. In fact, the Product is not a safe hair dyeing product. Rather, it is composed of caustic ingredients including PPD which is not safe and can cause serious Injuries as set forth herein.
- 163. The misrepresentations and omissions made by Defendants, upon which the Plaintiff and putative Class Members reasonably and justifiably relied, were intended to induce and did actually induce the Plaintiff and putative Class Members to purchase the Product.
- 164. Defendants knew the Products ingredients, particularly PPD, were unsafe for use on the human head and particularly the scalp, but nevertheless made representations, as set forth herein, through its marketing, advertising and product labeling, in order to sell the product as a safe hair dyeing alternative. In reliance on these and other similar representations, the Plaintiff and putative Class Members were induced to, and did pay monies, to purchase the Product.
- 165. Had the Plaintiff and putative Class Members known the truth about the qualities of the Product, and/or the dangers and hazards associated with using the Product, they would not have purchased it.

- 166. As a direct and proximate result of Defendants' fraudulent acts and omissions, the Plaintiff and the putative Class Members were injured and damaged.
- 167. As a direct and proximate result of Defendants' fraudulent acts and omissions the Plaintiff and putative Class Members are entitled to legal and equitable relief including compensatory and punitive damages, costs, attorneys' fees, rescission, and all such other relief deemed appropriate by the Court.

COUNT V NEGLIGENT DESIGN AND FAILURE TO WARN (On behalf of the Nationwide Class)

- 168. Plaintiff, individually and for the Class, incorporates by reference all preceding paragraphs as though fully set forth herein.
- 169. Plaintiff asserts this cause of action on behalf of herself and the Nationwide Class.
- 170. At all times material to this action, Defendants were responsible for designing, formulating, testing, manufacturing, inspecting, packaging, marketing, distributing, supplying and/or selling the Product to the Plaintiff and putative Class Members.
- 171. At all times material to this action, the Plaintiff and putative Class Members' use of the Product was in a manner that was intended and/or reasonably foreseeable by Defendants. However, as set forth herein, use of the Product as

directed by Defendants involved and continues to involve a substantial risk of producing Injuries.

- 172. At all times material to this action, the risk of sustaining Injuries was known to the Defendants or by exercising reasonable care should have been known to Defendants, in light of the generally recognized and prevailing knowledge available at the time of manufacture, design, distribution and/or sale.
- 173. Defendants, as self-professed "hair color experts" knew—or by the exercise of reasonable care should have known—that the Product had and continues to have design defects.
- 174. In fact, the Product is not at all a safe hair dyeing product. As set forth herein, there is more than ample evidence demonstrating that PPD is not safe for use on the skin. Defendants, as self-professed "hair color experts", knew, or should have known, that PPD could cause Injuries. Defendants nonetheless failed to adequately disclose this vital information to consumers, including the Plaintiff and putative Class Members.
- 175. Defendants knew that the Plaintiff and putative Class Members who purchased and used the Product for its intended use and as directed by Defendants were and are members of a foreseeable class of persons who were and are at risk of suffering serious inconvenience, expense, and/or Injuries solely because of the Products design defects.

- and/or sellers of the Product, had a duty to exercise reasonable care for the safety of the Plaintiff and putative Class Members who used, were using and/or intend to use the Product as directed by Defendants. Since Defendants produced, manufactured, distributed, and/or sold the Product, (1) they owed a non-delegable duty to consumers, including the Plaintiff and putative Class Members, to exercise ordinary and reasonable care to properly design the Product, and (2) they had a continuing duty to adequately warn about the true dangers, hazards, and/or risks of suffering Injuries associated with the intended use of the Product, as described herein.
- 177. Notwithstanding the aforementioned duty, Defendants were negligent by one or more of the following acts or omissions in that the Defendants:
 - a. Failed to give adequate warnings to purchasers and users of the Product, including the Plaintiff and putative Class Members, regarding the risks and potential dangers of using the defective Product as directed by Defendants;
 - b. Failed to recommend and/or provide proper warnings to ensure the safety of the Plaintiff and putative Class Members of using the defective Product as directed by Defendants;
 - c. Failed to adequately investigate the safety hazards associated with the intended use of the Product;
 - d. Negligently designing a Product with serious safety hazards and risks; and

- e. Oversold the benefits while minimizing the true risks of suffering Injuries associated with use of the Product.
- 178. Defendants knew, or by the exercise of reasonable care should have known (1) of the true inherent design defects and resulting hazards and dangers associated with using the Product as directed by Defendants, and (2) that the Plaintiff and putative Class Members could not reasonably be aware of the true risks. Thus, Defendants failed to exercise reasonable care in providing Class Members with adequate warnings regarding the potential for sustaining Injuries when using the Product as directed by Defendants.
- 179. As a direct and proximate result of Defendants' negligent design and failure to adequately warn consumers that use of the Product could cause Injuries, the Plaintiff and putative Class Members have suffered damages as set forth herein.
- 180. As a direct and proximate result of Defendants' negligent design and failure to adequately warn consumers that use of the Product could cause Injuries, the Plaintiff and putative Class members are entitled to legal and equitable relief including compensatory and punitive damages, costs, attorneys' fees, rescission, and all such other relief deemed appropriate by the Court.

PRESERVATION CLAIMS

181. Plaintiff, individually and for the Class, incorporates by reference all preceding paragraphs as though fully set forth herein.

- 182. The running of any statute of limitations has been tolled by reason of the Defendants' fraudulent conduct. Defendants, through their affirmative misrepresentations and omissions, actively concealed from the Plaintiff and the putative Class Members the truth regarding the safety and value of the Product.
- 183. As a direct and proximate result of the Defendants' actions, Plaintiff and the putative Class Members were unaware, and could not have reasonably known or have learned through reasonable diligence the truth regarding the safety and value of the Product, as set forth herein.
- 184. Furthermore, Defendants' are estopped from relying on any statute of limitations defense because of their fraudulent concealment of the truth regarding the true safety and value of the Product. "It is the manufacturer's and/or distributor's responsibility to ensure that products are labeled properly." The Plaintiff and putative Class Members relied exclusively on the Defendants' to properly market, advertise and label the Product, as set forth herein, and relied to their detriment on Defendants, who opted to manufacture and distribute a hair product that is defective in design and/or manufactured and sold by means of false, deceptive and/or misleading advertising, marketing and/or labeling.
- 185. By marketing, selling and distributing the Product to consumers throughout the United States, Defendants made actionable statements that the

¹⁹ http://www.fda.gov/Cosmetics/Labeling/Regulations/default.htm#information_re quired (*last visited Feb. 16, 2017*).

Product was free of defects in design and/or manufacture, and that it was safe and fit for its ordinary intended use and purpose, and that it contained particularly valuable and/or superior attributes and qualities. Further, Defendants concealed what they knew or should have known about the true safety and value of the Product.

186. Defendants, as manufacturers of the Product, are held to the level of knowledge of an expert in the field of that type of hair care product, and had a duty not to conceal, omit or misrepresent in any manner whatsoever the safety risks resulting from the material defects in design and/or manufacture of the Product. "Companies and individuals who manufacture or market cosmetics have a legal responsibility to ensure the safety of their products." Given Defendants' admitted superior knowledge and expertise, which are not shared by ordinary consumers including the Plaintiff and putative Class members, they had a compelling obligation to make a full and fair disclosure of the safety and value of the Product without concealing any facts within their knowledge.

187. Plaintiff and putative Class Members relied to their detriment on Defendants, who opted to manufacture and distribute a hair product that is defective in design and/or manufactured and sold by means of false, deceptive and/or misleading advertising, marketing and/or labeling. Therefore, Defendant is

²⁰ http://www.fda.gov/Cosmetics/GuidanceRegulation/LawsRegulations/ucm07416 2.htm (*last visited Feb. 16, 2017*).

estopped from relying on any statute of limitation because of their intentional concealment of these facts.

188. Neither the Plaintiff nor putative Class members had any knowledge that Defendant was engaged in the wrongdoing alleged herein. Because of the fraudulent acts of concealment and wrongdoing by Defendant, neither Plaintiff nor the putative Class Member could have reasonably discovered the wrongdoing until less than the applicable limitations period prior to the filing of this action.

PRAYER FOR RELIEF

WHEREFORE, the Plaintiff, individually and on behalf of all others similarly situated, seeks judgment against Defendants, as follows:

- a. For an order certifying the Class under FEDERAL RULE OF CIVIL PROCEDURE 23;
- b. For an order and naming the Plaintiff as representatives of the Class:
- c. For an order naming Plaintiff's counsel as Class Counsel to represent the Class;
- b. For an order declaring that Defendants' conduct violates the statutes and/or laws referenced herein;
- c. For an order finding in favor of the Plaintiff and the Class on all counts asserted herein;
- d. For compensatory, statutory, and punitive damages in amounts to be determined by a jury and/or the Court;
- e. For prejudgment interest on all amounts awarded;

- f. For an order of restitution and all other forms of equitable monetary relief, including disgorgement of all profits and ill-gotten monetary gains received by Defendants from sales of the Product;
- g. For an order enjoining Defendants from continuing the unlawful practices detailed herein; and
- h. For an order awarding the Plaintiff and the Class their reasonable attorneys' fees and expenses and costs of suit.

PLAINTIFF HEREBY DEMANDS A TRIAL BY JURY ON ALL ISSUES SO TRIABLE.

Respectfully submitted, this the 23rd day of October, 2017.

/s/ Matthew B. Moreland
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Attorneys for Plaintiff and the Putative Class

Plaintiff will serve/Please serve the Defendants by Certified Mail as follows:

Coty, Inc.
Corporation Service Company
2711 Centerville Road
Suite 400
Wilmington, Delaware 19808

The Procter & Gamble Company, Inc. CT Corporation System 1300 East Ninth Street Cleveland, Ohio 44114

The Procter & Gamble Manufacturing Company, Inc. CT Corporation System 1300 East Ninth Street Cleveland, Ohio 44114

The Procter & Gamble Distributing, L.L.C. The Corporation Trust Company Corporation Trust Center 1209 Orange Street Wilmington, Delaware 19801

Procter & Gamble Hair Care, L.L.C. The Corporation Trust Company Corporation Trust Center 1209 Orange Street Wilmington, Delaware 19801 JS 44 (Rev. 06/17)

CIVIL COVER SHEET

The JS 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. (SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.)

I. (a) PLAINTIFFS Tara Taylor, on behalf of		DEFENDANTS Coty, Inc, et al						
(b) County of Residence of First Listed Plaintiff (EXCEPT IN U.S. PLAINTIFF CASES) (c) Attorneys (Firm Name, Address, and Telephone Number) Becnel Law Firm, LLC, Matthew B. Moreland, 425 West Airline Hig. Suite B, LaPlace, LA 70068, 985-536-1186				County of Residence of First Listed Defendant (IN U.S. PLAINTIFF CASES ONLY) NOTE: IN LAND CONDEMNATION CASES, USE THE LOCATION OF THE TRACT OF LAND INVOLVED. Attorneys (If Known)				
H. DAGIC OF HIDION			III CI	TIZENCIUD OF D	DINCIDA	I DADTIES		
☐ 1 U.S. Government Plaintiff	SDICTION (Place an "X" in One Box Only) 3 Federal Question (U.S. Government Not a Party)			CITIZENSHIP OF PRINCIPAL PARTIES (Place an "X" in One Box for Plaintiff (For Diversity Cases Only) PTF DEF itizen of This State X 1 1 1 1 1 1 1 1				
☐ 2 U.S. Government Defendant	☑ 4 Diversity (Indicate Citizenship of Parties in Item III)			Citizen of Another State 2				
				reign Country	<u> э</u>	Poreign Nation		
IV. NATURE OF SUIT		orts	FO	ORFEITURE/PENALTY		here for: Nature o	of Suit Code Descriptions. OTHER STATUTES	
□ 110 Insurance □ 120 Marine □ 130 Miller Act □ 140 Negotiable Instrument □ 150 Recovery of Overpayment ∞ Enforcement of Judgment □ 151 Medicare Act □ 152 Recovery of Defaulted Student Loans (Excludes Veterans) □ 153 Recovery of Overpayment of Veteran's Benefits □ 160 Stockholders' Suits □ 190 Other Contract □ 195 Contract Product Liability □ 196 Franchise REAL PROPERTY □ 210 Land Condemnation □ 220 Foreclosure □ 230 Rent Lease & Ejectment □ 245 Tort Product Liability □ 290 All Other Real Property	PERSONAL INJURY 310 Airplane 315 Airplane Product Liability 320 Assault, Libel & Slander 330 Federal Employers' Liability 340 Marine 345 Marine Product Liability 350 Motor Vehicle Product Liability 360 Other Personal Injury 360 Other Personal Injury 46dical Malpractice CIVIL RIGHTS 440 Other Civil Rights 441 Voting 42 Employment 443 Housing/ Accommodations 445 Amer. w/Disabilities - Employment 446 Amer. w/Disabilities - Other 448 Education	PERSONAL INJURY 365 Personal Injury - Product Liability 367 Health Care/ Pharmaceutical Personal Injury Product Liability 368 Asbestos Personal Injury Product Liability PERSONAL PROPER 370 Other Fraud 371 Truth in Lending 380 Other Personal Property Damage 385 Property Damage 385 Property Damage Product Liability PRISONER PETITION Habeas Corpus: 463 Alien Detainee 510 Motions to Vacate Sentence 530 General 535 Death Penalty Other: 540 Mandamus & Othe 550 Civil Rights 555 Prison Condition 560 Civil Detainee - Conditions of Confinement	TY	LABOR O Fair Labor Standards Act Labor/Management Relations Relations Railway Labor Act Cave Act Other Labor Litigation Employee Retirement Income Security Act IMMIGRATION Naturalization Application Other Immigration	422 Appe 423 Withte 28 U	al 28 USC 158 drawal SC 157 RTY RIGHTS rights it it - Abbreviated Drug Application emark SECURITY (1395ff) k Lung (923) C/DIWW (405(g)) Title XVI 405(g)) ML TAX SUITS s (U.S. Plaintiff efendant)	□ 375 False Claims Act □ 376 Qui Tam (31 USC □ 3729(a)) □ 400 State Reapportionmen □ 410 Antitrust □ 430 Banks and Banking □ 450 Commerce □ 460 Deportation □ 470 Racketeer Influenced Corrupt Organizations □ 480 Consumer Credit □ 490 Cable/Sat TV □ 850 Securities/Commoditi Exchange □ 891 Agricultural Acts □ 893 Environmental Matters □ 895 Freedom of Information □ 489 Administrative Procectors □ 489 Administrative Procectors □ 489 Administrative Procectors □ 489 Administrative Procectors □ 895 Constitutionality of State Statutes	and s es/ ns s on
	moved from	Appellate Court	J 4 Reins Reop		r District	☐ 6 Multidistri Litigation Transfer		
VI. CAUSE OF ACTIO			c ming (D	o noi cue jurisuicuonul stati	utes uniess all	versuy).		
VII. REQUESTED IN COMPLAINT: CHECK IF THIS IS A CLASS ACTION UNDER RULE 23, F.R.Cv.P.			Dì	DEMAND \$ CHECK YES only if demanded in complaint: JURY DEMAND: ▼ Yes □ No				
VIII. RELATED CASI IF ANY	E(S) (See instructions):	JUDGE			DOCKE	T NUMBER		
DATE 10/23/17	SIGNATURE OF ATTORNEY OF RECORD Matthew B. Moreland							
FOR OFFICE USE ONLY	(OLDA)	ADDIVENCE		ww.a=)	OF.	
RECEIPT # A!	MOUNT	APPLYING IFP		JUDGE		MAG. JUD	GE	

JS 44 Reverse (Rev. 06/17)

INSTRUCTIONS FOR ATTORNEYS COMPLETING CIVIL COVER SHEET FORM JS 44

Authority For Civil Cover Sheet

The JS 44 civil cover sheet and the information contained herein neither replaces nor supplements the filings and service of pleading or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. Consequently, a civil cover sheet is submitted to the Clerk of Court for each civil complaint filed. The attorney filing a case should complete the form as follows:

- **I.(a) Plaintiffs-Defendants.** Enter names (last, first, middle initial) of plaintiff and defendant. If the plaintiff or defendant is a government agency, use only the full name or standard abbreviations. If the plaintiff or defendant is an official within a government agency, identify first the agency and then the official, giving both name and title.
- (b) County of Residence. For each civil case filed, except U.S. plaintiff cases, enter the name of the county where the first listed plaintiff resides at the time of filing. In U.S. plaintiff cases, enter the name of the county in which the first listed defendant resides at the time of filing. (NOTE: In land condemnation cases, the county of residence of the "defendant" is the location of the tract of land involved.)
- (c) Attorneys. Enter the firm name, address, telephone number, and attorney of record. If there are several attorneys, list them on an attachment, noting in this section "(see attachment)".
- II. Jurisdiction. The basis of jurisdiction is set forth under Rule 8(a), F.R.Cv.P., which requires that jurisdictions be shown in pleadings. Place an "X" in one of the boxes. If there is more than one basis of jurisdiction, precedence is given in the order shown below. United States plaintiff. (1) Jurisdiction based on 28 U.S.C. 1345 and 1348. Suits by agencies and officers of the United States are included here. United States defendant. (2) When the plaintiff is suing the United States, its officers or agencies, place an "X" in this box. Federal question. (3) This refers to suits under 28 U.S.C. 1331, where jurisdiction arises under the Constitution of the United States, an amendment to the Constitution, an act of Congress or a treaty of the United States. In cases where the U.S. is a party, the U.S. plaintiff or defendant code takes precedence, and box 1 or 2 should be marked.

 Diversity of citizenship. (4) This refers to suits under 28 U.S.C. 1332, where parties are citizens of different states. When Box 4 is checked, the citizenship of the different parties must be checked. (See Section III below; NOTE: federal question actions take precedence over diversity
- **III. Residence (citizenship) of Principal Parties.** This section of the JS 44 is to be completed if diversity of citizenship was indicated above. Mark this section for each principal party.
- IV. Nature of Suit. Place an "X" in the appropriate box. If there are multiple nature of suit codes associated with the case, pick the nature of suit code that is most applicable. Click here for: Nature of Suit Code Descriptions.
- V. Origin. Place an "X" in one of the seven boxes.
 - Original Proceedings. (1) Cases which originate in the United States district courts.

Removed from State Court. (2) Proceedings initiated in state courts may be removed to the district courts under Title 28 U.S.C., Section 1441. When the petition for removal is granted, check this box.

Remanded from Appellate Court. (3) Check this box for cases remanded to the district court for further action. Use the date of remand as the filing date.

Reinstated or Reopened. (4) Check this box for cases reinstated or reopened in the district court. Use the reopening date as the filing date. Transferred from Another District. (5) For cases transferred under Title 28 U.S.C. Section 1404(a). Do not use this for within district transfers or multidistrict litigation transfers.

Multidistrict Litigation – Transfer. (6) Check this box when a multidistrict case is transferred into the district under authority of Title 28 U.S.C. Section 1407.

Multidistrict Litigation – Direct File. (8) Check this box when a multidistrict case is filed in the same district as the Master MDL docket. **PLEASE NOTE THAT THERE IS NOT AN ORIGIN CODE 7.** Origin Code 7 was used for historical records and is no longer relevant due to changes in statue.

- VI. Cause of Action. Report the civil statute directly related to the cause of action and give a brief description of the cause. Do not cite jurisdictional statutes unless diversity. Example: U.S. Civil Statute: 47 USC 553 Brief Description: Unauthorized reception of cable service
- VII. Requested in Complaint. Class Action. Place an "X" in this box if you are filing a class action under Rule 23, F.R.Cv.P.

 Demand. In this space enter the actual dollar amount being demanded or indicate other demand, such as a preliminary injunction.

 Jury Demand. Check the appropriate box to indicate whether or not a jury is being demanded.
- VIII. Related Cases. This section of the JS 44 is used to reference related pending cases, if any. If there are related pending cases, insert the docket numbers and the corresponding judge names for such cases.

Date and Attorney Signature. Date and sign the civil cover sheet.