

1 **COHEN DOWD QUIGLEY**

2 The Camelback Esplanade One  
3 2425 East Camelback Road, Suite 1100  
4 Phoenix, Arizona 85016  
5 Telephone 602•252•8400  
6 Cindy C. Albracht-Crogan (020336)  
7 Email: [ccrogan@cdqlaw.com](mailto:ccrogan@cdqlaw.com)  
8 Kaysey L. Fung (032585)  
9 Email: [kfung@cdqlaw.com](mailto:kfung@cdqlaw.com)

7 **MCCUNE WRIGHT AREVALO, LLP**

8 3281 East Guasti Road, Suite 100  
9 Ontario, California 91761  
10 Telephone: (909) 557-1250  
11 Facsimile: (909) 557 1275  
12 Richard D. McCune, CA State Bar No. 132124\*  
13 Email: [rdm@mccunewright.com](mailto:rdm@mccunewright.com)  
14 David C. Wright, CA State Bar No. 177468\*  
15 Email: [dcw@mccunewright.com](mailto:dcw@mccunewright.com)

13 **MCCUNE WRIGHT AREVALO, LLP**

14 231 North Main Street, Suite 20  
15 Edwardsville, Illinois 62025  
16 Telephone: (618) 307-6116  
17 Facsimile: (618) 307-6161  
18 Emily J. Kirk, IL Bar No. 6275282\*  
19 Email: [ejk@mccunewright.com](mailto:ejk@mccunewright.com)

20 \* *Pro Hac Vice* application to be submitted  
21 Attorneys for Eva Cornell and the Putative Class

22 **UNITED STATES DISTRICT COURT**  
23 **DISTRICT OF ARIZONA**

24 EVA CORNELL, individually and on behalf of  
25 all others similarly situated,

26 Plaintiff,

27 v.

28 DESERT FINANCIAL CREDIT UNION, and  
DOES 1 through 100, inclusive,

Defendants.

Case No.

**CLASS ACTION COMPLAINT**

**DEMAND FOR JURY TRIAL**

**INTRODUCTION**

1  
2           1.       Eva Cornell (“Plaintiff”) brings this lawsuit against Desert Financial Credit  
3 Union (“DFCU” or “Defendant”) on behalf of DFCU’s members, on the basis that DFCU  
4 has violated and continues to violate Federal Reserve Regulation E, 12 C.F.R. § 1005.1, *et*  
5 *seq.*, (“Reg E” or “Regulation E”). Regulation E requires that before financial institutions  
6 may charge overdraft fees on one-time debit card and ATM transactions, they must (1)  
7 provide a complete, accurate, clear, and easily understandable disclosure document of their  
8 overdraft services (opt-in disclosure agreement); (2) provide that disclosure as a stand-alone  
9 document not intertwined with other disclosures; and (3) obtain verifiable affirmative  
10 consent of a customer’s agreement to opt into the financial institution’s overdraft program.

11           2.       Specifically, in order to comply with Regulation E requirements, DFCU  
12 provides its members with a Regulation E opt-in disclosure agreement that describes the  
13 credit union’s overdraft service under the title **“WHAT YOU NEED TO KNOW ABOUT**  
14 **OVERDRAFTS AND OVERDRAFT FEES”** (emphasis in original).<sup>1</sup> DFCU’s Regulation E opt-  
15 in disclosure agreement, however, provides members with ambiguous and misleading  
16 language that misrepresents the circumstances under which DFCU will charge the member  
17 an overdraft fee. The opt-in disclosure agreement does not disclose DFCU’s use of an  
18 internal artificial account balance to determine if a debit card or ATM transaction will be  
19 considered overdrawn (*i.e.* “available balance”), instead of the official and actual balance of  
20 the account. Not only does DCFU not disclose its use of the available balance to assess  
21 overdraft fees, it describes an overdraft using language conveying that DFCU uses a  
22 member’s actual balance instead of the artificial available balance to assess overdraft fees.

23           3.       Because Regulation E does not permit financial institutions to charge  
24 overdraft fees until they obtain affirmative consent from customers through an accurate  
25 disclosure of their overdraft practices in a stand-alone opt-in disclosure agreement, DFCU’s  
26

---

27 <sup>1</sup> See DFCU’s opt-in disclosure agreement titled **“WHAT YOU NEED TO KNOW**  
28 **ABOUT OVERDRAFTS AND OVERDRAFT FEES”** attached hereto as **Exhibit A** (emphasis in  
original).



COHEN DOWD QUIGLEY



1 assessment of all overdraft fees against members for one-time debit card and ATM  
2 transactions has been and continues to be illegal. Further, DFCU’s continued use of a non-  
3 conforming disclosure agreement to “opt-in” new members to its overdraft service is invalid.

4 4. Regulation E provides a cause of action against financial institutions that fail  
5 to abide by its requirements. Plaintiff thus seeks statutory damages, as well as the return of  
6 improperly charged overdraft fees within the applicable statute of limitation periods.  
7 Plaintiff also seeks to enjoin DFCU from continuing to obtain new members’ “consent” to  
8 be assessed overdraft fees by using an opt-in disclosure agreement that violates Regulation  
9 E, and from continuing to assess any further overdraft fees on Regulation E transactions  
10 until it obtains the consent of current members using a Regulation E-compliant opt-in  
11 disclosure agreement.

#### 12 **NATURE OF THE ACTION**

13 5. All allegations herein are based upon information and belief except those  
14 allegations pertaining to Plaintiff or counsel. Allegations pertaining to Plaintiff or counsel  
15 are based upon, *inter alia*, Plaintiff’s or counsel’s personal knowledge, as well as Plaintiff’s or  
16 counsel’s own investigation. Furthermore, each allegation alleged herein either has  
17 evidentiary support or is likely to have evidentiary support, after a reasonable opportunity  
18 for additional investigation or discovery.

19 6. Plaintiff has brought this class and representative action to assert claims in her  
20 own right, as the class representative of all other persons similarly situated. Regulation E  
21 requires DFCU to obtain informed consent, by way of a written stand-alone document that  
22 fully and accurately describes in an easily understandable way its overdraft services, before  
23 charging members an overdraft fee on one-time debit card and ATM transactions. Because  
24 of the substantial harm to consumers of significant overdraft fees on relatively small debit  
25 card and ATM transactions, Regulation E requires financial institutions to put all mandated  
26 overdraft information in one clear and easily understood document. Financial institutions  
27 are not permitted to circumvent this requirement by referencing, or relying on, their account  
28 agreements, disclosures, or marketing materials. Regulation E expressly requires a financial

1 institution to include all the relevant terms of its overdraft program within the four corners  
2 of the document, creating a separate agreement with account holders regarding the  
3 institution's overdraft policies.

4 7. DFCU does not meet this requirement. It uses an opt-in disclosure agreement  
5 that misleadingly and/or ambiguously describes the circumstances in which DFCU charges  
6 an overdraft fee on a transaction. Specifically, DFCU defines an overdraft in its opt-in  
7 disclosure agreement as occurring when there is not enough money in the account to cover a  
8 transaction, but DFCU pays it anyway. But DFCU's automated decision to assess overdraft  
9 fees is not based on whether there is enough money in the actual account balance to cover  
10 the transaction. Instead, DFCU calculates account balances for overdraft purposes using an  
11 artificially reduced calculation created by DFCU's own internal bookkeeping called the  
12 "available balance," which deducts any money it unilaterally decides should be held for  
13 future transactions. When these future holds are accounted for, the calculation often results  
14 in a negative "available balance" existing only on paper, even though there is actually money  
15 in the account to cover a transaction without a negative account balance at the time of  
16 payment and posting. While that practice is unfair on its face, the disclosure of the practice is  
17 at issue, not the practice itself.

18 8. Accordingly, DFCU's opt-in disclosure agreement not only fails to accurately  
19 disclose to members which balance is used to assess an overdraft fee (which failing to  
20 disclose in a clear and understandable way is all that is required for a Reg E violation), it  
21 suggests that its overdraft policies apply an account holder's actual balance when  
22 determining whether to charge an overdraft fee, when it actually uses a different, artificially  
23 lower balance.

24 9. DFCU's use of the artificially reduced account balance instead of the actual  
25 account balance to determine whether to assess overdraft fees is material. Based on analysis  
26 with other financial institutions, it is likely DFCU assessed overdraft fees on 10-20% more  
27 Regulation E overdraft transactions than would otherwise be the case if it used the actual  
28 balance to determine if an account was overdrawn.







22. One of DFCU’s main services is a share draft account, or checking account.<sup>2</sup> A checking account balance can increase or be credited in a variety of ways, including automatic payroll deposits; electronic deposits; incoming transfers; deposits at a branch; and deposits at ATM machines. Debits decreasing the amount in a checking account also can be made by using a debit card for purchases of goods and services (point of sale purchases) that can be one-time purchases or recurring automatic purchases; through withdrawal of money at an ATM; or by electronic purchases. Additionally, some of the other ways to debit the account include writing checks; issuing electronic checks; scheduling Automated Clearing House (ACH) transactions (which can include recurring automatic payments or one-time payments); transferring funds; and other types of transactions that debit from a checking account.

23. In connection with its processing of debit transactions (debit card, ATM, check, ACH, and other similar transactions), DFCU assesses overdraft fees (a fee for paying an overdrawn item) and non-sufficient funds (“NSF”) fees (a fee for a declined, unpaid returned item) to its members’ accounts when it claims to have determined that an account has been overdrawn.

24. The underlying principle for charging overdraft fees is that when a financial institution pays a transaction by advancing its own funds to cover the account holder’s insufficient funds, it may charge a *contracted and/or disclosed* fee, provided that charging the fee is not prohibited by some legal regulation. The fee DFCU charges here constitutes very expensive credit in the overdraft context that harms the poorest customers and creates substantial profit. According to a 2014 Consumer Financial Protection Bureau (“CFPB”) study:<sup>3</sup>

- Overdraft and NSF fees constitute the majority of the total checking account fees that customers incur.

<sup>2</sup> This is a credit union’s formal nomenclature for what is more commonly known as a “checking” account at banks.

<sup>3</sup> [https://files.consumerfinance.gov/f/201407\\_cfpb\\_report\\_data-point\\_overdrafts.pdf](https://files.consumerfinance.gov/f/201407_cfpb_report_data-point_overdrafts.pdf) (last visited May 5, 2021).

- The transactions leading to overdrafts are often quite small. In the case of debit card transactions, the median amount of the transaction that leads to an overdraft fee is \$24.
- The average overdraft fee for bigger banks is \$34 and \$31 for smaller banks and credit unions.

Accordingly, as highlighted in the CFPB Press Release related to this study:

Put in lending terms, if a consumer borrowed \$24 for three days and paid the median overdraft of \$34, **such a loan would carry a 17,000 percent annual percentage rate (APR).**

(Emphasis added.)<sup>4</sup>

25. Overdraft and NSF fees constitute a primary revenue generator for banks and credit unions. According to one banking industry market research company, Moebs Services, banks and credit unions in 2018 alone generated an estimated \$34.5 billion on overdraft fees.<sup>5</sup>

26. Defendant's financial filings and practices reveal it has followed these trends to the letter. Defendant charges an overdraft fee (which it refers to as a "Paid NSF Fee") of \$35 per item. But even if it had been properly charging overdraft fees, the \$35 overdraft fee bears no relation to its minute risk of loss or cost for administering overdraft and non-sufficient funds services. But an overdraft fee's practical effect is to charge those who pay them an interest rate with an APR in the thousands.

27. Accordingly, overdraft fees are punitive fees rather than service fees, which makes it even more unfair because most account overdrafts are accidental and involve a small amount of money in relation to the fee. A 2012 study found that more than 90% of customers who were assessed overdraft fees overdrew their accounts by mistake.<sup>6</sup> In a 2014

<sup>4</sup> CFPB, CFPB Finds Small Debit Purchases Lead to Expensive Overdraft Charges (7/31/2014) <https://www.consumerfinance.gov/about-us/newsroom/cfpb-finds-small-debit-purchases-lead-to-expensive-overdraft-charges/> (last visited May 5, 2021).

<sup>5</sup> Moebs Services, *Overdraft Revenue Inches Up in 2018* (March 27, 2019), <http://www.moebs.com/Portals/0/pdf/Articles/Overdraft%20Revenue%20Inches%20Up%20in%202018%200032719-1.pdf?ver=2019-03-27-115625-283> (last visited May 5, 2021).

<sup>6</sup> Pew Charitable Trust Report, *Overdraft America: Confusion and Concerns about Bank Practices*, at p. 4 (May 2012), [https://www.pewtrusts.org/-/media/legacy/uploadedfiles/pcs\\_assets/2012/sciboverdraft20america1pdf.pdf](https://www.pewtrusts.org/-/media/legacy/uploadedfiles/pcs_assets/2012/sciboverdraft20america1pdf.pdf) (last visited May 5, 2021).



1 study, more than 60% of the transactions that resulted in a large overdraft fee were for less  
2 than \$50.<sup>7</sup> More than 50% of those assessed overdraft fees do not recall opting into an  
3 overdraft program, *id.* at p. 5, and more than two-thirds of customers would have preferred  
4 the financial institution decline their transaction rather than being charged a very large fee,  
5 (*id.* at p. 10).

6 28. Finally, the financial impact of these fees falls on the most vulnerable among  
7 the banking population with the least ability to absorb the overdraft fees. Younger, lower-  
8 income, and non-white accountholders are among those most likely to be assessed overdraft  
9 fees. *Id.* at p. 3. A 25-year-old is 133% more likely to pay an overdraft penalty fee than a 65-  
10 year-old. *Id.* More than 50% of the customers assessed overdraft fees earned under \$40,000  
11 per year. *Id.* at p. 4. And non-whites are 83% more likely to pay an overdraft fee than  
12 whites. *Id.* at p. 3.

### 13 **B. Regulation E**

14 29. For many years, banks and credit unions have offered overdraft services to  
15 their account holders. Historically, the fees these services generated were relatively low,  
16 particularly when methods of payment were limited to cash, check, and credit card. But the  
17 rise of debit card transactions replacing cash for smaller transactions—especially for younger  
18 customers who carried lower balances—provided an opportunity for financial institutions to  
19 increase the number of transactions in a checking account that could potentially be  
20 considered overdraft transactions, and for which the financial institution could assess a hefty  
21 overdraft fee. The increase in these types of transactions was timed perfectly for financial  
22 institutions, which faced falling revenue as a result of lower overall interest rates and the rise  
23 of competitive innovations such as no-fee checking accounts. Financial institutions thus  
24 recognized in overdraft fees a new and increasing revenue stream.

25  
26  
27 <sup>7</sup> Pew Charitable Trust Report, *Overdrawn*, at p. 8 (June 2014),  
28 [https://www.pewtrusts.org/-/media/assets/2014/06/26/safe\\_checking\\_overdraft\\_survey\\_report.pdf](https://www.pewtrusts.org/-/media/assets/2014/06/26/safe_checking_overdraft_survey_report.pdf) (last visited May 5, 2021).

1           30. As a result, the overdraft process became one of the primary sources of  
2 revenue for financial depository institutions—banks and credit unions—both large and  
3 small. As such, financial institutions became eager to provide overdraft services to  
4 consumers because not only do overdrafts generate revenue, they do so with little risk.  
5 When an overdraft is covered, it is on average repaid in three days, meaning that the  
6 financial institution advances small sums of money for no more than a day or two.

7           31. Using common understanding bolstered by DFCU’s disclosures, an overdraft  
8 occurs when two conditions are satisfied. First, the consumer initiates a transaction that will  
9 result in the money in the account falling below zero if the financial institution makes  
10 payment on the transaction. Second, the financial institution pays the transaction by  
11 advancing its own funds to cover the shortfall. An overdraft, therefore, is an extension of  
12 credit. The financial institution advancing the funds, allows the account holder to continue  
13 paying transactions even when the account has no money in it, or the account has  
14 insufficient funds to cover the amount of the withdrawal.<sup>8</sup> The financial institution uses its  
15 own money to pay the transaction, on the assumption that the account holder will eventually  
16 cover the shortfall.

17           32. Before the Federal Reserve amended Regulation E regarding requirements for  
18 overdraft services, many financial institutions unilaterally adopted internal “overdraft  
19 payment” plans. Consumers would initiate transactions that financial institutions would  
20 identify as “overdrafts,” then the financial institution would cover the overdraft while  
21 charging the standard overdraft fee. Under such programs, consumers were charged a  
22 substantial fee—on average higher than the debit card transaction triggering the overdraft  
23 itself—without ever having made any choice as to whether they wanted such transactions  
24 approved or instead declined and providing the opportunity to select another form of  
25 payment rather than turning a \$4 cup of coffee at Starbucks into a \$40 cup of coffee.

26  
27  
28 <sup>8</sup> For a thorough description of the mechanics of an “overdraft,” *see* <https://www.investopedia.com/terms/o/overdraft.asp> (last visited May 5, 2021).



1           33. The Federal Reserve, which has regulatory oversight over financial  
2 institutions, recognized that banks and credit unions had strong incentives to adopt these  
3 punitive overdraft programs. Banks and credit unions could rely on charging high fees for  
4 very little service and almost no risk on thousands of transactions per day, giving consumers  
5 no choice in the matter if they wanted to have a bank account at all. It is for these reasons  
6 that in 2009, the Federal Reserve Board amended Regulation E to require financial  
7 institutions to obtain affirmative consent (or so-called “opt in”) from account holders for  
8 overdraft coverage on ATM and non-recurring “point of sale” debit card transactions. After  
9 Regulation E’s amendment, a financial institution could only lawfully charge an overdraft fee  
10 on one-time debit card purchases and ATM withdrawals if the consumer opted into the  
11 financial institution’s overdraft program. Otherwise, the bank or credit union could either  
12 cover the overdraft without charging a fee, or direct the transaction to be denied at the point  
13 of sale. Further, without the opt-in, the financial institution could not charge an NSF fee  
14 because denying an ATM withdrawal or one-time debit card purchase meant no transaction  
15 had ever taken place, and thus there was no transaction to return.

16           34. After the CFPB’s creation, it subsequently undertook the study referenced  
17 above regarding financial institutions’ overdraft programs and whether they were satisfying  
18 consumer needs. Unsurprisingly, the CFPB found that overdraft programs had a series of  
19 problems. The most pressing problem was that overdraft services were costly and damaging  
20 to account holders. The percentage of accounts experiencing at least one overdraft (or NSF)  
21 transaction in 2011 was 27%, and the average amount of overdraft and NSF-related fees  
22 paid by accounts that paid fees was \$225. The CFPB further estimated that the banking  
23 industry may have collected anywhere from \$12.6 to \$32 billion in consumer NSF and  
24 overdraft fees in 2011, depending on what assumptions the analyst used in calculating the  
25 percentage of reported fee income that should be attributed to overdrafts. The CFPB also  
26 noted that there were numerous “variations in overdraft-related practices and policies,” all of  
27 which could “affect when a transaction might overdraw a consumer’s account and whether  
28

1 or not the consumer would be charged a fee.”<sup>9</sup>

2 35. Given the state of overdraft programs prior to Regulation E’s amendment, it  
 3 is easy to understand why the Federal Reserve was concerned about protecting consumers  
 4 from financial institutions unilaterally imposing high fees. Banks and credit unions in this  
 5 scenario had significant advantages over consumers when it came to imposing overdraft  
 6 policies. By defaulting to charging fees for point-of-sale transactions, banks and credit  
 7 unions created for themselves a virtual no-lose scenario—advance small amounts of funds  
 8 (average \$24) for a small period of time (average 3 days), then charge a large fee (average  
 9 \$34) that is unrelated to the amount of money advanced on behalf of the customer, resulting  
 10 in an APR of thousands of percent interest (using averages—17,000% APR), all while  
 11 assuming very little risk because only a very small percentage of overdraft customers fail to  
 12 repay an overdraft.

13 36. Because of this, Regulation E does not merely require a financial institution to  
 14 obtain an opt-in disclosure agreement before charging fees for transactions that result in  
 15 overdrafts. It also provides that the opt-in disclosure agreement must satisfy certain  
 16 requirements to be valid. The agreement must be a stand-alone document, segregated from  
 17 other forms, disclosures, or contracts provided by the financial institution. It must also  
 18 accurately disclose to the account holder the institution’s overdraft charge policies. The  
 19 account holder’s choices must be presented in a “clear and readily understandable manner.”  
 20 12 C.F.R. § 1005.4(a)(1). The financial institution must ultimately establish that the account  
 21 holder has opted-in to overdraft coverage either through a written agreement, or through a  
 22 confirmation letter to the customer confirming opt-in if the opt-in has taken place by  
 23 telephone or computer after being provided a compliant opt-in disclosure agreement.

24 37. In the wake of Regulation E, some financial institutions simply decided to  
 25 forego charging overdraft fees on non-recurring debit card and ATM transactions. These

26  
 27 <sup>9</sup> The Federal Reserve has previously noted that “improvements in the disclosures  
 28 provided to consumers could aid them in understanding the costs associated with  
 overdrawing their accounts and promote better account management.” 69 Fed. Reg. 31761  
 (June 7, 2004).



1 include large (*e.g.*, Bank of America) and small (*e.g.*, One West Bank, First Republic Bank,  
 2 and Mechanics Bank) banks. However, most financial institutions continued to maintain  
 3 overdraft services on one-time debit card and ATM withdrawals. As such, these banks and  
 4 credit unions must satisfy Regulation E's requirements in order to obtain affirmative consent  
 5 from their accountholders before charging overdraft fees on eligible transactions.

6 38. But charging these exorbitant penalty fees for the bank or credit union's small  
 7 advance of funds to cover overdrafts was not where it stopped. Many financial institutions  
 8 began manipulating the process as to when they would consider a transaction an overdraft to  
 9 further increase the profit generated by their overdraft programs. They charged overdraft  
 10 fees no longer just when the financial institution actually advanced money on behalf of the  
 11 customer, but assessed overdraft fees on transactions when they paid the transaction with  
 12 the customers' money. That is, the financial institution unilaterally decided the account was  
 13 overdrawn not by the actual lack of funds in the account, but by whether the money in the  
 14 account minus any holds the financial institution unilaterally decided to apply for future  
 15 events was enough to cover an ATM or one-time debit transaction when these transactions  
 16 came in for payment at some future date.

17 39. Most banks and credit unions calculate two account balances related to their  
 18 accounting of a customer checking account. "Actual balance," "ledger balance," "current  
 19 balance" or even "balance" are all terms used to describe the actual amount of the account  
 20 holder's money in the account at any particular time. In contrast, "available balance" is a  
 21 term of art the financial industry uses to describe the balance reduced from the actual  
 22 account balance by the amount the bank or credit union has either held from deposits or  
 23 held from the account because of authorized debit transactions that have not yet come in  
 24 (and may never come in) for payment.<sup>10</sup>

25 40. Although financial institutions calculate the two balances, the

26  
 27 <sup>10</sup> Some financial institutions use a third balance called the collected balance, which is  
 28 also an internal calculated balance that is the actual account balance minus only deposit  
 holds, and does not include debit holds.

1 actual/ledger/current balance of the money in the account is the official balance. It is used  
2 when financial institutions report deposits to regulators, when they pay interest on an  
3 account, and when they report the amount of money in the account in monthly statements  
4 to the customer—the official record of the account.

5 41. While there is no regulation barring any financial institution from deciding  
6 whether it will assess overdraft or NSF fees based on the actual account balance or the  
7 “available balance” for overdraft and NSF assessment purposes, per Regulation E, the terms  
8 of the overdraft program must be clearly and accurately disclosed. Whether the financial  
9 institution uses the actual money in the account or some other artificial balance to assess  
10 overdraft fees, that is information the customer needs to understand the overdraft program.

11 42. Many financial institutions use the “available balance” for overdraft  
12 assessment purposes because it is consistent with their self-interest because the available  
13 balance is always the same or lower, by definition, than the actual balance. The actual  
14 balance includes all money in the account. On the other hand, the available balance always  
15 subtracts any holds placed on the funds in the account that may affect the money in the  
16 account in the future. It never adds funds to the account. To be clear, even when a financial  
17 institution has put a hold on funds in an account, the funds remain in the account. The  
18 financial institution’s “hold” is merely an internal characterization the bank or credit union  
19 uses to categorize some of the money. All of the account holder’s money remains in the  
20 account, even the money Defendant has defined as “held.” The fact that the money has a  
21 “hold” on it does not mean it has been removed from the account.

22 43. The difference between which of the two balances a financial institution may  
23 use to calculate overdraft transactions is material to both the financial institution and  
24 account holders. Prior investigation in similar lawsuits demonstrates that financial  
25 institutions using the available balance, instead of actual balance, increase the number of  
26 transactions that are assessed overdraft fees approximately 10-20%. What happens in those  
27 10-20% of transactions is that sufficient funds are in the account to pay the transaction and  
28 therefore the bank or credit union has not advanced any funds to the customer. At all times,



1 the financial institution uses the customer's own money to pay the transaction, which really  
2 means there has never been an overdraft at all—yet the financial institution charges an  
3 overdraft fee on the transaction anyway.

4 44. A hypothetical demonstrates what the financial institution does under these  
5 circumstances. Suppose that an individual has \$1,000. The individual intends to use \$800 of  
6 this amount to pay rent. The individual then intends to use the other \$200 to make his  
7 monthly car payment. But before the rent and car payment come due, the individual  
8 receives a \$40 water bill which informs that the bill must be paid immediately, or water  
9 service will be cut off. The individual now takes \$40 from the money he has earmarked for  
10 his car payment to pay the water bill. This individual has not spent more money that he has  
11 on hand—but he does need to find an additional \$40 before the car payment comes due.  
12 And if the individual does find the additional \$40 before paying the car payment, there will  
13 never be a problem. If he falls short, he may choose to proceed with the transaction anyway,  
14 for example, by writing a check for the car payment when he does not have funds to cover  
15 the bill. He would then create a potential “overdraft” of his funds for the car payment, but  
16 not the rent payment and the water bill.

17 45. The same pattern holds for financial institutions that calculate overdrafts using  
18 the actual (or ledger or current) balance of an account. Suppose the same individual put the  
19 \$1,000 in his checking account under similar circumstances on the 27th of the month. That  
20 day, he also authorizes his \$800 rent to be paid on the first of the next month, and his \$200  
21 car payment to be paid on the third of the next month. The individual then realizes that the  
22 \$40 payment on his water bill must be paid that day—the 27th of the month—or he will  
23 incur a fee. He approves the water bill payment, and it posts immediately. Then, a few days  
24 later, he transfers an additional \$40 into the account which is enough to offset the water bill  
25 payment before the initial \$800 rent and \$200 car payments post and clear the account. All  
26 three payments are made with the individual's own account funds. The financial institution  
27 never uses its own funds as an advance, and there is no “overdraft” of the account because  
28 the balance always remains positive. However, even if the customer does not transfer the



1 \$40, it is only the car payment which posts last that is paid without sufficient money in the  
2 account to cover it. Thus, there is only one transaction (*i.e.*, the car payment) eligible for an  
3 overdraft fee.

4 46. A financial institution using the “available balance” method of calculating  
5 overdrafts would come to a different conclusion. Because the available balance subtracts  
6 from the account the amount of money that the financial institution is “holding” for other  
7 pending transactions, the financial institution considers the money set aside and unavailable,  
8 even though it is still in the account. This means that after the \$800 and \$200 transactions  
9 are scheduled, the “available balance” of the account is \$0 even though \$1,000 still remains  
10 in the account. Under these circumstances, when the individual makes the additional \$40  
11 payment and it posts first, the “available balance” is negative and the accountholder is  
12 charged an overdraft fee—even though the original \$1,000 is still in the account. And what  
13 is worse, even if the accountholder deposits \$40 in the account before the original \$800 and  
14 \$200 payments post and clear, he is still subject to the overdraft fee for the \$40 transaction  
15 even though the financial institution never “covered” any portion of the payment with its  
16 own funds. Finally, what is worse still, if the customer does not make a deposit to cover the  
17 overdraft, the customer will be assessed an overdraft fee for all three transactions. Thus,  
18 using the available balance, although the financial institution only has to advance its own  
19 funds for one transaction (*i.e.*, the car payment), the financial institution will assess three  
20 overdraft fees tripling its profits from the same transactions.

21 47. Financial institutions have been put on notice by regulators, banking  
22 associations, their insurance companies and risk management departments, and from  
23 observing litigation and settlements that the practice of using the available balance instead of  
24 the actual amount of money in the account (*i.e.*, the actual, ledger, or current balance) to  
25 calculate overdrafts *without clear disclosure of that practice* likely violates Reg E and other state  
26 laws. For instance, the FDIC stated in 2019:

27 Institutions’ processing systems utilize an “available balance”  
28 method or a “ledger balance” method to assess overdraft fees.  
The FDIC identified issues regarding certain overdraft



1 programs that used an available balance method to determine  
 2 when overdraft fees could be assessed. Specifically, FDIC  
 3 examiners observed potentially unfair or deceptive practices  
 4 when institutions using an available balance method assessed  
 more overdraft fees than were appropriate based on the  
 consumer's actual spending or when institutions did not  
 adequately describe how the available balance method works in  
 connection with overdrafts.<sup>11</sup>

5 The CFPB provided in its Winter 2015 Supervisory Highlights, that:

6 A ledger-balance method factors in only settled transactions in  
 7 calculating an account's balance; an available-balance method  
 8 calculates an account's balance based on electronic transactions  
 9 that the institutions have authorized (and therefore are obligated  
 10 to pay) but not yet settled, along with settled transactions. An  
 11 available balance also reflects holds on deposits that have not  
 12 yet cleared. Examiners observed that in some instances,  
 13 transactions that would not have resulted in an overdraft (or an  
 14 overdraft fee) under a ledger-balance method did result in an  
 overdraft (and an overdraft fee) under an available-balance  
 method. At one or more financial institutions, examiners noted  
 that these changes to the balance calculation method used were  
 not disclosed at all, or were not sufficiently disclosed, resulting  
 in customers being misled as to the circumstances under which  
 overdraft fees would be assessed. Because these misleading  
 practices could be material to a reasonable consumer's decision  
 making and actions, they were found to be deceptive.<sup>12</sup>

15 48. Under Regulation E, the financial institution may decide which balance it  
 16 chooses to use for overdraft fees on one-time debit card and ATM transactions, but it is also  
 17 very clear that it must disclose this practice accurately, clearly and in a way that is easily  
 18 understood. As the Regulation E opt-in disclosure agreement must include this information  
 19 in a stand-alone document, the use of available balance must be stated and explained in the  
 20 opt-in disclosure agreement to conform to Regulation E and permit the financial institution  
 21 to charge that customer overdraft fees on one-time debit card and ATM transactions. Either  
 22 inaccurately or ambiguously describing the use of which balance a financial institutions uses  
 23 as part of its overdraft practice violates the plain language of Regulation E.

24 **C. DFCU's Regulation E Practices**

25 49. DFCU opts members into its overdraft program using an opt-in disclosure

27 <sup>11</sup><https://www.fdic.gov/regulations/examinations/consumercompsupervisoryhighlights.pdf>  
 (last visited May 5, 2021).

28 <sup>12</sup>[https://files.consumerfinance.gov/f/201503\\_cfpb\\_supervisory-highlights-winter-2015.pdf](https://files.consumerfinance.gov/f/201503_cfpb_supervisory-highlights-winter-2015.pdf), p. 8 (last visited May 5, 2021).





1 agreement titled, **“WHAT YOU NEED TO KNOW ABOUT OVERDRAFTS AND OVERDRAFT**  
 2 **FEES.”** (EX. A.) A reasonable member reading a disclosure agreement requiring a signature  
 3 or acknowledgement, and which relates to overdrafts and overdraft fees and represents that  
 4 it contains information the member needs to know about overdrafts and overdraft fees,  
 5 would rely on the opt-in disclosure agreement without supplementing that knowledge with  
 6 reference to other marketing materials and/or account agreement language relating to  
 7 overdrafts.

8 50. The opt-in disclosure agreement explained that an overdraft “occurs when you  
 9 do not have enough money in your account to cover a transaction, but we pay it anyway.”  
 10 The agreement makes no reference to “available” balance, “available” funds or any  
 11 description of how DFCU’s internal hold policies affect the balance. The opt-in disclosure  
 12 agreement instead only explains that an overdraft occurs when there is not enough “money  
 13 in [the] account” and DFCU pays it from its own funds.

14 51. By defining overdrafts in this way, it is reasonable and expected for account  
 15 holders to understand that DFCU uses the actual balance and money in the account to  
 16 calculate whether an overdraft has occurred. Many courts have already found that failing to  
 17 clearly and accurately describe an overdraft program in an opt-in disclosure agreement can  
 18 constitute a Regulation E violation.<sup>13</sup> By using inaccurate and/or ambiguous language to  
 19 describe what constitutes an overdraft, DFCU failed to provide the clear and easily

20 <sup>13</sup> *Tims v. LGE Cmty. Credit Union*, 935 F.3d 1228, 1237-38; 1243-45 (11th Cir. 2019);  
 21 *Bettencourt v. Jeanne D’Arc Credit Union*, 370 F. Supp. 3d 258, 261-66 (D. Mass. 2019); *Pinkston-*  
 22 *Poling v. Advia Credit Union*, 227 F. Supp. 3d 848, 855-57 (W.D. Mich. 2016); *Walbridge v.*  
 23 *Northeast Credit Union*, 299 F. Supp. 3d 338, 343-46; 348 (D.N.H. 2018) (holding that terms  
 24 such as “enough money,” “insufficient funds,” “nonsufficient funds,” “available funds,”  
 25 “insufficient available funds,” and “account balance” were ambiguous such that the Reg E  
 26 claim was not dismissed ); *Smith v. Bank of Hawaii*, No. 16-00513 JMS-RLP, 2017 WL  
 27 3597522, at \*6–8 (D. Haw. Apr. 13, 2017) (“sporadic” use of terms such as “available” funds  
 28 or balances insufficiently explained to consumer when overdraft fee could be charged and  
 ambiguous use of terms in opt-in agreement constituted a proper allegation of a Reg E  
 violation); *Walker v. People’s United Bank*, 305 F. Supp. 3d 365, 375-76 (D. Conn. 2018)  
 (holding that allegations were sufficient to state a cause of action for violation of Reg E  
 where opt-in form failed to provide customers with a valid description of overdraft  
 program); *Ramirez v. Baxter Credit Union*, No. 16-CV-03765-SI, 2017 WL 1064991, at \*4-8  
 (N.D. Cal. Mar. 21, 2017); *Gunter v. United Fed. Credit Union*, No. 315CV00483MMDWGC,  
 2016 WL 3457009, at \*3-4 (D. Nev. June 22, 2016).

1 understandable description of its overdraft services that Regulation E demands.

2         52. Many institutions that use an account’s “available” balance to calculate  
3 overdrafts disclose it in a far more clear and specific manner than DFCU. San Diego  
4 County Credit Union, for example, defines an “overdraft” as when “the available balance in  
5 your account is nonsufficient to cover a transaction at the time that the transaction posts to  
6 your account, but we pay it anyway.” Synovus Bank defines an overdraft as when there is  
7 not enough money in an account, but adds the additional caveat that it “authorize[s] and  
8 pay[s] transactions using the Available Balance in [the] account,” and then specifically  
9 defines the Available Balance. TD Bank’s opt-in disclosure agreement states as follows: “An  
10 overdraft occurs when your available balance is not sufficient to cover a transaction, but we  
11 pay it anyway. Your available balance is reduced by any ‘pending’ debit card transactions  
12 (purchases and ATM withdrawals) and includes any deposited funds that have been made  
13 available pursuant to our Funds Availability Policy.” Similarly, Communication Federal  
14 Credit Union’s opt-in disclosure agreement states, “[a]n overdraft occurs when you do not  
15 have enough money in your account to cover a transaction, or the transaction exceeds your  
16 available balance, but we pay it anyway. ‘Available Balance’ is your account balance less any  
17 holds placed on your account.”

18         53. In addition, many financial institutions that use the actual balance to  
19 determine whether an account is in overdraft (meaning it looks strictly at the amount of  
20 funds in an account), such as, *e.g.*, MidFlorida Credit Union, use the same language as  
21 DFCU, to reference the actual balance, not the available balance. *See*  
22 [https://www.midflorida.com/MidFlorida/media/Documents/Forms/Overdraft-Opt-In-](https://www.midflorida.com/MidFlorida/media/Documents/Forms/Overdraft-Opt-In-Form-1-11-17.pdf)  
23 [Form-1-11-17.pdf](https://www.midflorida.com/MidFlorida/media/Documents/Forms/Overdraft-Opt-In-Form-1-11-17.pdf) (last visited May 5, 2021) (explaining that the language “[a]n overdraft  
24 occurs when you do not have enough money in your account to cover a transactions, but  
25 MIDFLORIDA pays it anyway” refers to the “[a]ctual balance.” Thus, if there is sufficient  
26 money in the account to cover a transaction—even if the money is subject to a hold for  
27 pending transactions— then the financial institution will not charge an overdraft fee.

28         54. Here, DFCU’s failure to accurately, clearly, and in an easily understandable

1 way identify the balance DFCU uses to assess overdraft fees in the stand-alone opt-in  
 2 disclosure agreement results in its failure to obtain the appropriate affirmative consent  
 3 necessary to opt members into its overdraft program. DFCU has and continues to charge  
 4 Plaintiff and Class Members overdraft fees for non-recurring debit card and ATM  
 5 transactions in violation of Regulation E. Further, on information and belief, DFCU  
 6 continues to “opt-in” new members to its overdraft program using the same improper opt-  
 7 in disclosure agreement.

8 **FACTUAL ALLEGATIONS AGAINST DEFENDANT**

9 55. At all relevant times, DFCU used the “available balance,” and not the actual  
 10 account balance, to determine whether to assess overdraft fees on one-time debit card and  
 11 ATM transactions.

12 56. At all relevant times, DFCU knew or should have known, that in order to  
 13 legally charge overdraft fees to members, it was required to first obtain affirmative consent  
 14 from each member using a Regulation E compliant stand-alone opt-in disclosure agreement.  
 15 Regulation E compliance requires, at a minimum, that a financial institution accurately  
 16 disclose all material parts of its overdraft program and policies in the opt-in disclosure  
 17 agreement in clear and easily understood language.

18 57. At all relevant times, DFCU used an identical opt-in disclosure agreement to  
 19 opt-in Plaintiff and all putative Class Members. The agreement defined an overdraft as  
 20 occurring “when you do not have enough money in your account to cover a transaction, but  
 21 we pay it anyway.”

22 58. This definition of overdraft would disclose and be interpreted by reasonable  
 23 members to mean as follows: (1) “not enough money in your account” means the Actual  
 24 Balance/Current Balance/Ledger Balance in the account; (2) to “cover a transaction” means  
 25 that the overdraft decision is made at time of posting and payment; and (3) “we pay it  
 26 anyway” means that Defendant has advanced or loaned the customer money to pay the  
 27 transaction. However, as DFCU determines overdraft fees based on the “available balance”  
 28 that factors in credit and debit holds, approximately 10-20% of overdraft fees are assessed



1 on transactions when there was money in the account to cover the transaction at the time it  
2 was posted and paid, and DFCU did not advance or loan the member any money to pay the  
3 transaction.

4 59. By omitting any reference to “available balance” and by stating overdraft fees  
5 are determined based on whether there is “enough money in the account” (which indicates  
6 use of the actual account balance), the opt-in disclosure agreement misrepresents to  
7 members DFCU’s actual practice of assessing overdraft fees. The opt-in disclosure  
8 agreement did not accurately and/or in a clear and easily understandable way describe what  
9 constitutes an overdraft and under what circumstances the member would be assessed an  
10 overdraft fee. As such, the opt-in disclosure agreement did not comply with Regulation E’s  
11 requirements and violated the Arizona Consumer Fraud Act (“ACFA”).

12 60. Because DFCU uses an opt-in disclosure agreement that does not accurately  
13 and clearly describe its overdraft practices and thus is not compliant with Regulation E and  
14 violates the ACFA, DFCU is not permitted to charge members overdraft fees on one-time  
15 debit card and ATM transactions, yet it does so anyway.

16 61. At all relevant times, DFCU knew it was using the available balance to assess  
17 overdraft fees, and further knew or should have known that as a stand-alone document, its  
18 opt-in disclosure agreement was not providing an accurate, clear and easily understandable  
19 definition of an overdraft when it identified an overdraft as “when you do not have enough  
20 money in your account to cover a transaction, but we pay it anyway.”

21 62. At all relevant times, DFCU charged Plaintiff and the putative Class Members  
22 overdraft fees on one-time debit card and ATM transactions even though it did not comply  
23 with Regulation E to first obtain members’ affirmative consent using a legal opt-in disclosure  
24 agreement before charging overdraft fees.

25 63. Based on information and belief, DFCU continues to opt members into its  
26 overdraft program using a non-compliant opt-in disclosure agreement, and then charges  
27 those members overdraft fees on one-time debit card and ATM transactions.

28

COHEN DOWD QUIGLEY





COHEN DOWD QUIGLEY



1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28

71. The “Class” is composed of:

**The Regulation E Class:**

All members of Defendant who have or have had accounts with Defendant who were assessed an overdraft fee on a one-time debit card or ATM transaction beginning one-year preceding the filing of this complaint and ending on the date the Class is certified. Following discovery, this definition will be amended as appropriate.

**The Consumer Fraud Class:**

All members of Defendant who have or have had accounts with Defendant who were assessed an overdraft fee on a one-time debit card or ATM transaction beginning one-year preceding the filing of this complaint and ending on the date the Class is certified. Following discovery, this definition will be amended as appropriate.

72. Excluded from the Classes are: 1) any entity in which Defendant has a controlling interest; 2) officers or directors of Defendant; 3) this Court and any of its employees assigned to work on the case; and 4) all employees of the law firms representing Plaintiff and the Class Members.

73. This action has been brought and may be properly maintained on behalf of each member of the Class pursuant to Federal Rules of Civil Procedure, Rule 23(a), (b)(2), and (b)(3).

74. **Numerosity** – The members of the Class (“Class Members”) are so numerous that joinder of all Class Members would be impracticable. While the exact number of Class Members is presently unknown to Plaintiff, and can only be determined through appropriate discovery, Plaintiff believes based on the percentage of customers that are harmed by these practices with banks and credit unions with similar practices, that the Class is likely to include thousands of DFCU members.

75. Upon information and belief, Defendant has databases, and/or other documentation, of its members’ transactions and account enrollment. These databases and/or documents can be analyzed by an expert to ascertain which of Defendant’s members has been harmed by its practices and thus qualify as a Class Member. Further, the Class

1 definitions identify groups of unnamed plaintiffs by describing a set of common  
 2 characteristics sufficient to allow a member of that group to identify himself or herself as  
 3 having a right to recover. Other than by direct notice through mail or email, alternative  
 4 proper and sufficient notice of this action may be provided to the Class Members through  
 5 notice published in newspapers or other publications.

6 76. **Commonality** – This action involves common questions of law and fact. The  
 7 questions of law and fact common to both Plaintiff and the Class Members include, but are  
 8 not limited to, the following:

- 9 • Whether Defendant uses the available balance for making a  
 10 determination of whether to assess overdraft fees on one-time debit  
 11 card and ATM transactions.
- 12 • Whether the opt-in disclosure agreement Defendant uses to opt-in  
 13 Class Members violates Regulation E because Defendant's opt-in  
 14 disclosure agreement does not accurately, clearly, and in an easily  
 15 understandable way describe Defendant's overdraft services.
- 16 • Whether Defendant violated Regulation E when it assessed overdraft  
 17 fees on one-time debit card and ATM transactions against Class  
 18 Members.
- 19 • Whether Defendant's conduct violated the ACFA.
- 20 • Whether Defendant continues to violate Regulation E and/or the  
 21 ACFA by opting in members using its opt-in disclosure agreement, and  
 22 continuing to assess members overdraft fees on one-time debit card  
 23 and ATM transactions based on its opt-in disclosure agreement.

24 77. **Typicality** – Plaintiff's claims are typical of all Class Members. The evidence  
 25 and the legal theories regarding Defendant's alleged wrongful conduct committed against  
 26 Plaintiff and all of the Class Members are substantially the same because the opt-in  
 27 disclosure agreement DFCU used to opt-in Plaintiff is the same as the opt-in disclosure  
 28 agreement DFCU used to opt-in the other Class Members. Plaintiff and the Class Members

1 have each been assessed overdraft fees on one-time debit card and ATM transactions.  
 2 Accordingly, Plaintiff will serve the interests of all Class Members.

3 78. **Adequacy** – Plaintiff will fairly and adequately protect the interests of the  
 4 Class Members. Plaintiff has retained competent counsel experienced in class action  
 5 litigation, and specifically financial institution overdraft class action cases, to ensure such  
 6 protection. There are no material conflicts between the claims of the representative Plaintiff  
 7 and the members of the Class that would make class certification inappropriate. Plaintiff  
 8 and counsel intend to prosecute this action vigorously.

9 79. **Predominance and Superiority** – The matter is properly maintained as a  
 10 class action because the common questions of law or fact identified herein and to be  
 11 identified through discovery predominate over questions that may affect only individual  
 12 Class Members. Further, the class action is superior to all other available methods for the  
 13 fair and efficient adjudication of this matter. Because the injuries suffered by the individual  
 14 Class Members are relatively small compared to the cost of the litigation, the expense and  
 15 burden of individual litigation would make it virtually impossible for Plaintiff and Class  
 16 Members to individually seek redress for Defendant’s wrongful conduct. Even if any  
 17 individual person or group(s) of Class Members could afford individual litigation, it would  
 18 be unduly burdensome to the courts in which the individual litigation would proceed. The  
 19 class action device is preferable to individual litigation because it provides the benefits of  
 20 unitary adjudication, economies of scale, and comprehensive adjudication by a single court.  
 21 In contrast, the prosecution of separate actions by individual Class Members would create a  
 22 risk of inconsistent or varying adjudications with respect to individual Class Members that  
 23 would establish incompatible standards of conduct for the party (or parties) opposing the  
 24 Class and would lead to repetitious trials of the numerous common questions of fact and  
 25 law. Plaintiff knows of no difficulty that will be encountered in the management of this  
 26 litigation that would preclude its maintenance as a class action. As a result, a class action is  
 27 superior to other available methods for the fair and efficient adjudication of this controversy.  
 28 Absent a class action, Plaintiff and the Class Members will continue to suffer losses, thereby



1 allowing Defendant's violations of law to proceed without remedy and allowing Defendant  
2 to retain the proceeds of its ill-gotten gains.

3 80. Plaintiff does not believe that any other Class Members' interests in  
4 individually controlling a separate action are significant, in that Plaintiff has demonstrated  
5 above that her claims are typical of the other Class Members and that she will adequately  
6 represent the Class. This particular forum is desirable for this litigation because Plaintiff's  
7 claims arise from activities that occurred largely therein. Plaintiff does not foresee significant  
8 difficulties in managing the class action in that the major issues in dispute are susceptible to  
9 class proof.

10 81. Plaintiff anticipates the issuance of notice, setting forth the subject and nature  
11 of the instant action, to the proposed Class Members. Upon information and belief,  
12 Defendant's own business records and/or electronic media can be utilized for the  
13 contemplated notices. To the extent that any further notices may be required, Plaintiff  
14 anticipates using additional media and/or mailings.

15 82. This matter is properly maintained as a class action pursuant to Federal Rules  
16 of Civil Procedure, Rule 23 in that without class certification and determination of  
17 declaratory, injunctive, statutory and other legal questions within the class format,  
18 prosecution of separate actions by individual members of the Class will create the risk of:

- 19 • inconsistent or varying adjudications with respect to individual  
20 members of the Class which would establish incompatible standards of  
21 conduct for the parties opposing the Class; or
- 22 • adjudication with respect to individual members of the Class which  
23 would, as a practical matter, be dispositive of the interests of the other  
24 customers not parties to the adjudication or substantially impair or  
25 impede their ability to protect their interests.

26 Common questions of law and fact exist as to members of the Class and predominate over  
27 any questions affecting only individual customers, and a class action is superior to other  
28



1 available methods for the fair and efficient adjudication of the controversy, including based  
2 on the consideration of:

- 3 • the interests of the members of the Class in individually controlling the  
4 prosecution or defense of separate actions;
- 5 • the extent and nature of any litigation concerning the controversy  
6 already commenced by or against members of the Class;
- 7 • the desirability or undesirability of concentrating the litigation of the  
8 claims in the particular forum; and the difficulties likely to be  
9 encountered in the management of a class action.

10 83. Defendant has acted or refused to act on grounds generally applicable to the  
11 Class, thereby making appropriate final declaratory and injunctive relief with respect to the  
12 Class as a whole under Federal Rule of Civil Procedure 23(b)(2). Moreover, on information  
13 and belief, Plaintiff alleges that Defendant's use of a non-compliant Regulation E opt-in  
14 disclosure agreement and the assessment of improper overdraft fees is substantially likely to  
15 continue in the future if an injunction is not entered.

### 16 **FIRST CAUSE OF ACTION**

#### 17 **(Violation of Regulation E)**

18 84. The preceding allegations are incorporated by reference and re-alleged as if  
19 fully set forth herein.

20 85. By charging overdraft fees on ATM and non-recurring debit card transactions,  
21 Defendant violated Regulation E, 12 C.F.R. §§ 1005, *et seq.*, whose "primary objective" is  
22 "the protection of individual consumers," 12 C.F.R. § 1005.1(b), and which "carries out the  
23 purposes of the Electronic Fund Transfer Act, 15 U.S.C. §§ 1693, *et seq.*, the 'EFTA,'" 12  
24 C.F.R. § 1005.1(b).

25 86. Specifically, Defendant's conduct violated Regulation E's "Opt In Rule." *See*  
26 12 C.F.R. § 1005.17. The Opt In Rule states: "a financial institution . . . *shall not assess a fee or*  
27 *charge . . . pursuant to the institution's overdraft service, unless the institution: (i) [p]rovides*  
28 *the consumer with a notice in writing [the opt-in notice] . . . describing the institution's overdraft*





1 *service*” and (ii) “[p]rovides a reasonable opportunity for the consumer to *affirmatively consent*”  
 2 to enter into the overdraft program. *Id.* (emphasis added). The notice “shall be clear and  
 3 readily understandable.” 12 C.F.R. § 1005.4(a)(1). To comply with the affirmative consent  
 4 requirement, a financial institution must provide a segregated description of its overdraft  
 5 practices that is accurate, non-misleading and truthful and that conforms to 12 C.F.R. §  
 6 1005.17 prior to the opt-in, and must provide a reasonable opportunity to opt-in after  
 7 receiving the description. The affirmative consent must be provided in a way mandated by  
 8 12 C.F.R. § 1005.17, and the financial institution must provide confirmation of the opt-in in  
 9 a manner that conforms to 12 C.F.R. § 1005.17. Furthermore, choosing not to “opt-in”  
 10 cannot adversely affect any other feature of the account.

11 87. The intent and purpose of this opt-in disclosure agreement is to “assist  
 12 customers in understanding how overdraft services provided by their institutions operate . . .  
 13 by explaining the institution’s overdraft service . . . in a clear and readily understandable  
 14 way”—as stated in the Official Staff Commentary, 74 Fed. Reg. 59033, 59035, 59037, 59040,  
 15 59048, which is “the CFPB’s official interpretation of its own regulation,” which “warrants  
 16 deference from the courts unless ‘demonstrably irrational,’” and should therefore be treated  
 17 as “a definitive interpretation” of Regulation E. *Strubel v. Capital One Bank (USA)*, 179 F.  
 18 Supp. 3d 320, 324 (S.D.N.Y. 2016) (quoting *Chase Bank USA v. McCoy*, 562 U.S. 195, 211  
 19 (2011) (so holding for the CFPB’s Official Staff Commentary for the Truth In Lending Act’s  
 20 Reg Z)).

21 88. Defendant failed to comply with Regulation E, 12 C.F.R. § 1005.17, which  
 22 requires affirmative consent before a financial institution may assess overdraft fees against  
 23 customer accounts through an overdraft program for ATM withdrawals and non-recurring  
 24 debit card transactions. Defendant has failed to comply with the 12 C.F.R. § 1005.17 opt-in  
 25 requirements, including failing to provide its members in a “clear and readily understandable  
 26 way” a valid description of the overdraft program which meets the strictures of 12 C.F.R.  
 27 § 1005.17. Defendant has selected an opt-in method that fails to satisfy 12 C.F.R. § 1005.17  
 28 because, *inter alia*, it states in the non-conforming disclosure agreement that an overdraft

1 occurs when there is not enough money in the account to cover a transaction but  
 2 Defendant pays it anyway. But, in fact, Defendant assesses overdraft fees even when there is  
 3 enough money in the account to pay for the transaction and Defendant needs to advance no  
 4 funds at all. This is accomplished by using the internal bookkeeping available balance to  
 5 assess overdraft fees, rather than the actual and official balance of the account. Defendant  
 6 failed to use language to describe the overdraft service that identified that it was using the  
 7 available balance to assess overdraft fees, which meant that in a significant percentage of the  
 8 transactions that were the subject of the overdraft fee, there was money in the account to  
 9 cover the transaction and Defendant did not have to advance any money – yet Defendant  
 10 assessed an overdraft fee anyway.

11 89. As a result of violating Regulation E’s prohibition against assessing overdraft  
 12 fees on ATM and non-recurring debit card transactions without obtaining valid affirmative  
 13 consent to do so, Defendant was not legally permitted to assess any overdraft fees on one-  
 14 time debit card or ATM transactions, and it has harmed Plaintiff and the Class Members by  
 15 assessing overdraft fees on one-time debit card and ATM transactions.

16 90. As the result of Defendant’s violations of Regulation E, 12 C.F.R. § 1005, *et*  
 17 *seq.*, Plaintiff and members of the Class are entitled to statutory damages, as well as attorneys’  
 18 fees and costs of suit, pursuant to 15 U.S.C. § 1693m.

## 19 **SECOND CAUSE OF ACTION**

### 20 **(Violation of ACFA, A.R.S. §§ 44-1521, *et seq.*)**

21 91. The preceding allegations are incorporated by reference and re-alleged as if  
 22 fully set forth herein.

23 92. The ACFA makes unlawful: “The act, use or employment by any person of  
 24 any deception, deceptive or unfair act or practice, fraud, false pretense, false promise,  
 25 misrepresentation, or concealment, suppression or omission of any material fact with intent  
 26 that others rely on such concealment, suppression or omission, in connection with the sale  
 27 or advertisement of any merchandise whether or not any person has in fact been misled,  
 28 deceived or damaged thereby.” A.R.S. § 44-1522(A).

1 93. A private cause of action exists for an injured consumer against a person who  
2 violated the AFCA. *See Sellinger v. Freeway Mobile Home Sales, Inc.*, 110 Ariz. 573, 575-76, 521  
3 P.2d 1119, 1121-22 (1974).

4 94. As alleged herein, Defendant engaged in deceptive acts and practices in the  
5 form of material misrepresentations and misleading statements in its opt-in disclosure  
6 agreement by stating that an overdraft “occurs when you do not have enough money in your  
7 account to cover a transaction, but we pay it anyway.” A reasonable interpretation of this  
8 statement is that it means actual money in the account (actual balance) rather than money in  
9 the account that is held for *future* expenses. However, Defendant did not use the actual  
10 account balance to determine overdraft fees as its opt-in disclosure agreement stated. It  
11 used the available balance resulting in overdraft fees paid *even in instances when there is enough*  
12 *money in an account to cover a transaction*, which renders Defendant’s statement in its opt-in  
13 disclosure agreement materially false and/or misleading.

14 95. Defendant knew or should have known that its acts, practices, statements,  
15 policies, correspondences, and representations, as discussed above, were false and likely to  
16 deceive and/or mislead Plaintiff and the Class Members.

17 96. As a direct and proximate result of Defendant’s violations of the ACFA,  
18 Plaintiff and Class Members have been assessed improper and illegal overdraft fees and  
19 those funds removed from their accounts, and Defendant has received, or will receive,  
20 income, profits, and other benefits, which it would not have received if it had not engaged in  
21 the violations of ACFA described in this Complaint.

22 97. Further, absent injunctive relief forcing Defendant to disgorge itself of its ill-  
23 gotten gains and public injunctive relief prohibiting Defendant from misrepresenting and  
24 omitting material information concerning its overdraft fee policy at issue in this action in the  
25 future and requiring Defendant to immediately stop charging illegal overdraft fees unless and  
26 until it re-opts-in current members using a Regulation E complaint opt-in disclosure  
27 agreement, Plaintiff and other existing account holders, and the general public, will suffer  
28 from and be exposed to Defendant’s conduct violative of the ACFA.



1 98. Plaintiff requests that she be awarded all other relief as may be available by  
2 law, pursuant to the ACFA, including an order of this court compelling Defendant to cease  
3 all future business practices related to its overdraft practices in violation of the ACFA as  
4 described herein.

5 **PRAYER FOR RELIEF**

6 WHEREFORE, Plaintiff and the Putative Class pray for judgment as follows:

- 7 a. for an order certifying this action as a class action;
- 8 b. for compensatory damages on all applicable claims and in an amount  
9 to be proven at trial;
- 10 c. for an order requiring Defendant to disgorge, restore, and return all  
11 monies wrongfully obtained together with interest calculated at the  
12 maximum legal rate;
- 13 d. for statutory damages;
- 14 e. for civil penalties;
- 15 f. for an order enjoining the continued wrongful conduct alleged herein;
- 16 g. for costs;
- 17 h. for pre-judgment and post-judgment interest as provided by law;
- 18 i. for attorneys' fees under the Electronic Fund Transfer Act, the  
19 common fund doctrine, and all other applicable law; and
- 20 j. for such other relief as the Court deems just and proper.

21 **DEMAND FOR JURY TRIAL**

22 Plaintiff and the Putative Class demand a trial by jury on all issues so triable.

23 . . .  
24 . . .  
25 . . .  
26 . . .  
27 . . .  
28 . . .

COHEN DOWD QUIGLEY

